1 IN THE CIRCUIT COURT 1 Trial taken before Jennifer Sirois, Court OF THE 6th JUDICIAL CIRCUIT OF FLORIDA IN AND FOR PINELLAS COUNTY 2 Reporter, in the above cause. DIVISION #: 19 3 Case #: 2008-018284-CI 4 THE JUDGE: We're here on Case Number 5 Residential Credit Solutions, Inc. Plaintiff. 08-018284. Residential Credit Solutions 6 7 versus Ernest C. Hassell, a/k/a Ernie -vs.-8 Hassell, and Teri S. Dittrich-Hassell. Ernest C. Hassell a/k/a Ernie Hassell 9 And if you would like to state your and Teri S. Dittrich-Hassell a/k/a Teri Dittrich-Hassell. 10 names, please, for the record. Husband and Wife; et al. 11 MR. GACHE: Good morning, Your Honor. Defendant(s). 12 Ron Gache, with me is Meghan Kenefic, for the plaintiff. 13 HEARING BEFORE JUDGE WILLIAMS MR. WEIDNER: If it please the Court, 14 (Pages 1-178) Your Honor, Matthew Weidner, W-E-I-D-N-E-R, 15 16 here on behalf of the defendants, Ernest C. WEDNESDAY, FEBRUARY 15, 2012 Hassell and Teri E. Hassell. 17 10:55 A.M. - 4:30 P.M. Counsel here is Michael Fuino. 18 PINELLAS COUNTY COURTHOUSE 19 F-U-I-N-O; and Jason Kral, K-R-A-L. Teri 545 FIRST AVENUE NORTH ST. PETERSBURG, FLORIDA 33701 Dittrich-Hassell, D-I-T-T-R-I-C-H, and 20 21 Ernest Hassell. THE COURT: Thank you all. 22 Reported By: Jennifer Sirois Plaintiff may proceed. 23 Esquire Deposition Solutions - Tampa Office MR. WEIDNER: If I may interject, Your Phone - 813.221.2535, 800.838.2814 24 Esquire Job No.: 275489 25 Honor. APPEARANCES: THE COURT: Yes. 1 MR. WEIDNER: I previously filed and 2 3 MEGHAN KENEFIC, ESQUIRE RONALD M. GACHÉ, ESQUIRE submitted to your court the binder on this 3 Shapiro & Fishman, LLP motion and wanted to consider if the Court, 4 4630 Woodland Corporate Boulevard, Suite 100 as you indicated, taking up pretrial 5 Tampa, Florida 33614 6 motions. 813.880.8888 mkenefic@logs.com 7 THE COURT: I don't remember. You're rgache@logs.com going to have to refresh my memory. 8 MS. KENEFIC: I did not hear what 9 Attorneys for Plaintiff 8 10 Mr. Weidner said. 9 11 MR. WEIDNER: On February 6th when we 10 MATTHEW D. WEIDNER, ESQUIRE 12 met outside Judge William's office, I had MICHAEL FUINO, ESQUIRE JASON KRAL, ESQUIRE 11 presented to opposing counsel the binder 13 The Law Offices of Matthew Weidner, P.A. that I filed. I have a copy of it here if 14 12 1229 Central Avenue 15 you don't have the binder, Your Honor. It St. Petersburg, Florida, 33705 13 727.894.3159 16 dealt with several issues that had Attorneys for Defendant 14 17 transpired in between, and I'll be happy --15 18 THE COURT: You gave it to me on Also Present: Teri Dittrich-Hassell 16 19 February 6th. I don't have it in here in 17 18 20 the courtroom today. 19 21 MR. WEIDNER: May I present my copy to 2.0 22 you? 21 22 THE COURT: Sure. What is it you 23 23 said, something about pretrial motions. 2.4 24 MR. WEIDNER: I had requested that --25 25



]	<u>Heari</u>	ng Before Judge Williams		February 15, 20	012
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	1	well, we filed a motion for continuance.	1	Are you a witness, ma'am?	
	2	You said we could take care of that in	2	MR. GACHE: She's a party.	
	3	pretrial. I'm going to withdraw that	3	MR. WEIDNER: She's a witness.	
	4	motion and say we're ready to go.	4	MR. GACHE: She's a party.	
	5	THE COURT: What motion are you	5	MS. KENEFIC: She's Residential Credit	
	6	withdrawing?	6	Solutions, Your Honor.	
	7	MR. WEIDNER: Motion to continue.	7	THE COURT: You're the corporate	
	8	THE COURT: Okay. So what motions are	8	representative for Residential Credit	
	9	pending?	9	Solutions?	
	10	MR. WEIDNER: What we have before you,	10	THE WITNESS: Yes, ma'am.	
	11	Your Honor, is a motion defendant's	11	THE COURT: All right. You can sit at	
	12	motion in limine that was filed in your	12	the table.	
	13	office on February 6th. And I apologize if	13	MR. WEIDNER: Your Honor, we had an	
	14	the Court hasn't seen it.	14	order prepared that would only allow a	
	15	THE COURT: I've been in trial every	15	witness for Residential Credit to appear	
	16	single day with a jury until yesterday. So	16	and give testimony because as of that day,	
	17	if you filed something on February 6th,	17	the only witnesses that they had disclosed	
	18	that's the day we started picking the jury	18	had been Residential Credit. The day	
	19	and we've been in trial since then.	19	before, opposing counsel provided a new	
	20	So nothing has been read since then	20	proposed witness list which included a	
	21	except emergency motions, of which I've had	21	witness from American Home Mortgage	
	22	twenty. Of those twenty emergency motions,	22	Servicing, Inc.	
	23	guess what ten of them were, motion to	23	If Your Honor will remember, we had	
	24	continue foreclosure cases.	24	a discussion where we had that agreed order	
	25	That's the sad truth of what we've	25	we all agreed to and at the last moment	
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	1	been into. Anyway, continue.	1	opposing counsel said: We would like to	
	2	MR. WEIDNER: If it please the Court,	2	call a witness from American Home Mortgage	
	3	Your Honor, if I can approach and point out	3	Servicing, Inc.	
	4	to the binder there what the motion	4	Over objection and the Court	
	5	THE COURT: You can't talk from there.	5	deferred and allowed a witness from	
	6	This is a bad courtroom for acoustics and I	6	American Home Mortgage Servicing, Inc. to,	
	7	can't hear and others can't hear. So when	7	A, be deposed, and then Your Honor said	
	8	you're speaking, you have to be behind the	8	that she would be allowed to provide	
	9	mic and the witness is going to be behind	9	testimony. Now, that said	
	10	the mic.	10	THE COURT: Isn't this the one where	
	11	MR. WEIDNER: I want the Court to	11	they moved to substitute party plaintiff	
	12	remember what happened. We were here on	12	and I granted it and then I asked the	
	13	January 26th. We had a pretrial order that	13	defense at one of the prior hearings I	
	14	we had agreed on. That pretrial order	14	don't know what date if the defense	
	15	asserted that the only witnesses who would	15	wanted them to join in instead of	
	16	be called were a witness from Residential	16	because the rule says you can either	
	17	Credit, and let me stop for just a second.	17	substitute or join in a proper party. You	
	18	I'd like to invoke the rule.	18	can either join them in with the previous	
	19	THE COURT: Okay. The rule has been	19	party or substitute.	
	20	invoked. Ladies and gentlemen, anyone who	20	I substituted it but I said to the	
- 1		is harm as a cuito as a su this as a	1 01	defendant. If we would use to be in the sector	

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declined.

Honor.



testimony is required.

is here as a witness on this case,

Residential Credit Solutions versus

Hassell, if you would step outside the

courtroom and we'll call you when your

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defendant: If you want me to join them in,

MS. KENEFIC: That's correct, Your

I will, and I thought the defendant

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THE COURT: Okay. Go ahead.
MR. WEIDNER: That is absolutely
correct, Your Honor. We can enter those
transcripts. We will later because those
points are addressed in this motion in
limine because they are directly relevant.

The point that I'm making here is that the first we knew that a witness from American Home might be present to testify was January 26th. Your Honor's order asserted that I had until February 14th to take a deposition of American Home Mortgage Servicing, Inc.

What's transpired between the 26th and just yesterday was a furious fight over how I could take a deposition of that nonparty witness. They raised objections and so it was only just yesterday that I was permitted to take the deposition of this nonparty, and I would assert that nonparty was not responsive in so many respects, but that's not covered in my motion. I'll cover that later.

The issue presented in this long and detailed motion raises several important

is, in fact, newly discovered evidence, which I have just now been able to present to the Court. The other point that I want to --

THE COURT: Tell me what the newly discovered evidence is. But, wait a minute, I thought you withdrew the motion to continue, so why do I care, not that I'm not a caring individual. But legally does it make any difference if you don't want the continuance?

MR. WEIDNER: It does, Your Honor, because it's going to call into question the evidence that they will submit. What's detailed here in this motion is the fact that I believe they knew of this evidence all along. We had two motions to compel. They failed to introduce that evidence. They failed to comply with the motions to compel because they asserted that they were no longer the plaintiff so they did not have to respond to discovery that we had two hearings on.

THE COURT: So that means they should have joined.

points about the evidence that they will seek to admit in this trial.

MR. GACHE: Your Honor, can I just interject. In nonjury proceedings, you really don't have motions in limine. There's no jury.

When we go to offer something, he can either argue surprise or he can argue irrelevant or he can argue some other evidentiary basis. But you don't really go through a motion in limine in a nonjury setting. You just let us get started. There's no jury to protect us from.

So he has a long motion. It was filed before the deposition yesterday so it has nothing to do with yesterday's deposition. And he basically has newly discovered evidence that he believes --

MR. WEIDNER: This is explicitly clear, Your Honor, and the point -- counsel is absolutely correct. I appreciate that distinction.

The point that I want to make with this is that this information that came to my attention since this witness was noted

MR. WEIDNER: Well, it's covered in the motions --

THE COURT: I did give you all that option and now -- you didn't take the option. What do you want me to do with it? Do you want me to disqualify them as a plaintiff?

MR. WEIDNER: The point was, as inserted in the motion, when you substitute, they are required -- the new plaintiff, RSC, would have been required to know the same information that the predecessor plaintiff knew because you substituted them.

And as I quote, the definition in there of substitution is you take the shoes of the other, including taking the shoes of the discovery that was outstanding at the time the substitution occurred.

Let's keep in mind, I filed a request for production, interrogatories, request for admission on August 2010. They did not answer that. They filed a motion to extend time. That was never ruled upon. In 2011, and after the substitution

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13 1 occurred, they, the new plaintiff, 2 Residential Credit, answered, to a certain 3 extent, some of the discovery. The point 4 addressed in this motion is they cannot use 5 discovery both as a sword and as a shield. 6 Discovery was outstanding as to the 7 predecessor plaintiff --8 THE COURT: What did you discover 9 yesterday that they didn't provide? 10 MR. GACHE: It wasn't yesterday, 11 Judge. 12 THE COURT: I thought the deposition 13 was vesterday. 14 MR. GACHE: Yeah, but this motion was 15 filed before the deposition. THE COURT: You filed this last 16 17 Monday. 18 MR. WEIDNER: Correct. When I learned 19 that the Court would allow the deposition 2.0 of a nonrepresentative --21 THE COURT: How did you run out and 22 discover when you said you pulled up this newly discovered evidence? 23 MR. GACHE: And then I'd like to 24 25 respond. 14 1

MR. GACHE: Yes, Your Honor. We filed a formal objection. We just got this yesterday.

THE COURT: Okay. Hold on just a minute.

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MR. GACHE: We'll talk about it in a second. This is what I call a red herring. When I speak, you'll understand, but this is a nonissue.

MR. WEIDNER: Your Honor, this affidavit is long and it's detailed. There is a purported note that exists in this case by an individual by the name of Danielle Sterling.

In preparing for the deposition, I discovered this affidavit. This affidavit asserts that the same person who purports to sign an endorsement in this case did not sign the endorsement in that case there.

Why this is important and why I'm asserting it was concealed from me is in our interrogatories submitted in August 2010. I asked three specific questions about that witness, Danielle Sterling. Opposing party, at that point in time, was

MR. WEIDNER: I'll turn your attention to the tab number. I believe it's 4. This is an affidavit filed in the case.

THE COURT: Four says, "Notice of Taking Deposition Duces Tecum."

MR. WEIDNER: Maybe it's 5.

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THE COURT: Five, Affidavit of Third

Party Defendant Danielle Sterling. MR. WEIDNER: That's correct, Your Honor. I'd like to draw your attention to that. When we learned that an American representative would be testifying. Yvonne Ibarra, we set out a furious search to prepare for a deposition. In the course of preparing for that deposition, I came across this affidavit which was filed with the court there in South Carolina January 12th. I'd like to present to the Court a certified copy of it, and I also filed with that motion a notice to take judicial notice of this document under the judicial notice statute pleading filed in another state by a --

THE COURT: Do you have any objection

to the Court taking judicial notice?

1 American Home Mortgage Servicing but it was answered by Residential Credit. Response 2 3 to my interrogatories were: Not relevant. 4 They cited a case which asserted the 5 proposition that I didn't have the 6

opportunity to question any of that. But the point of the matter is now

they are relying on this very endorsement that they asserted was not relevant, and I didn't have any ability to question on them. That's the first element that's in there.

The second element, which likewise just came up recently, has to do --

THE COURT: You're saying now they want to call Danielle Sterling as a witness?

MR. WEIDNER: Now they want to rely on the signature of Danielle Sterling to prove their case in chief. Specifically, they're asserting that that endorsement on the note that they have filed gives them the standing, the authority, to pursue this action.

I filed back in 2010, as part of my

1 affirmative defenses, a question regarding 2 the authenticity and voracity of that 3 signature. It's asserted as Florida 4 Statute 673.3081. It asserts that when the 5 party desires to challenge the authenticity 6 of a signature, he shall do so by specific 7 negative averment, as I have done. That is 8 a burden shifting statute. Once I have 9 done so, the burden then shifts to opposing 10 party and they, then, are required to come 11 forth with some evidence that asserts that 12 matter.

> Now, opposing counsel will assert a footnote to that section which cites that --

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THE COURT: You think the whole face is going to turn on this issue?

MR. WEIDNER: That's just one of the six that are very clear and specific. You're looking at, I think, the next one, which is a big one in there, which is: Plaintiff has filed a document in this trial, in this case, titled "Notice of Nonreliance on Assignment of Mortgage."

Now, you'll recall we had a hearing

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on October 24, 2011. In that hearing I said to the Court: Your Honor, I don't know what this means, Notice of Nonreliance on Assignment of Mortgage. Opposing counsel asserted: That means I'm not relying on it.

And I said: Your Honor, it's, A, part of the court record because the plaintiff made it part of this particular court record; and, B, and perhaps more importantly because it has an official record, book and page number, it is part of the public record and so we cannot just ignore this.

There are, in fact, three separate assignments of mortgages out there that they apparently just want to ignore. I assert that they cannot do this. But the important --

THE COURT: We're going to address that during the trial.

MR. WEIDNER: Thank you. But the important thing that I note on there is a pleading filed with the Nevada Attorney General's Office which attaches to it

apparently a surrogate signer policy where

apparently documents have been executed by

3 the very person that's named in this

lawsuit, specifically Linda Green, by

parties who were specifically involved in

this lawsuit, American Home Mortgage

7 Servicing, Inc., and that document there,

8 to me, evidence that there's a problem with

9 the mortgage. Now I should -- the signed 10

mortgage.

Now I want to note something. I have been raising this issue with counsel that I respect for many, many months asking for some explanation. So I come before the Court, not taken by surprise but saying that I've asked counsel from the beginning: Please explain this away for me so that I don't have to do this in open court or in this matter.

The consistent response from opposing counsel is: I'm not relying on it. It doesn't matter. I didn't introduce it. In fact, that's the what the opposing counsel said in the October 24th hearing but that's not correct, Your Honor. The

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notice of filing in February 2010, opposing counsel filed this document, put it at issue in this case.

And so I cannot be forced to go forward with a case where they can file evidence, evidence which now bears upon the voracity of everything in the case, and then have it used against me. That's the point made in that document.

MR. GACHE: Judge, if I can respond I can bring clarity to this whole issue for

First of all, let's address the issue of Danielle Sterling's endorsement on the note. We're not at trial, you're right. We should get the trial started and when we offer the note, that's really the better place for this argument. But let me just address this newly discovered evidence, so the speak.

Mr. Weidner indicated in his affirmative defenses filed in 2010, he indicated that he questions the voracity and genuineness of the endorsement. So he pled, it's his defense, he pled it in 2010.



He took no discovery on that issue at all through today. In other words, he's never subpoenaed Danielle Sterling. He's never gone to the people that she worked for, which was American Brokers Conduit, not American Home Loan Servicing, Inc. Let's make sure we're clear, AHMSI aside, he has never gone and taken discovery on his defense that he questions the voracity of Danielle Sterling's endorsement.

Now, what he has done is on the eve of trial, he has gone to South Carolina. He has found an affidavit which is hearsay and would never be admissible in this courtroom in any fashion whatsoever, because I can't cross-examine the affiant. But in any event, he's filed it and he has now said this is new evidence because Danielle Sterling, in another case for another servicer, not AHMSI, she didn't work for AHMSI, for another servicer she said whatever it is that he claims that she said in that affidavit having to do with endorsements. It is a red herring.

If he had evidence on a bad

mortgage into evidence and I needed to put those assignments in as a matter of prima facie, then I'm going to lose on a directed verdict. But if I didn't put them in, then Mr. Weidner is free to start talking about them in his case in chief. I have my arguments on relevancy. I'll be able to argue whether or not they come into evidence.

But the issue of the assignments of mortgage and him saying: Well, I think there's a bad signature on the assignments, I think there's something wrong with them; we'll deal with that when the time comes for somebody to offer them into evidence.

Remember, what hasn't been -- was hasn't happened yet is there hasn't been something offered to you yet. Nothing has been offered. Just because it's filed and attached to a lawsuit or even filed separately in the complaint or even in a court file, it doesn't make it evidence in a trial. You don't get to rule on things that have been filed. You rule on things that are offered at the trial.

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endorsement, he should be ready for that today. He should have that person on his witness list and he should present that in his case in chief.

With respect to the assignments of mortgage, we all know that you don't need assignments of mortgage for standing. The Harvey case, there's a Second District case, and I have all the other cases that you might need for standing, all you have to do is hold the note on the day the lawsuit is filed. If you're in possession of it, you have standing. You don't need assignments of mortgage. In the old days, you might have fought that, but we know what the law is today.

We have filed a notice, as I have instructed all the lawyers in my law firm, that if we're not going to rely on an assignment of mortgage for standing, we should tell the defendant as soon as possible so the defendant knows it's not going to be the basis for our standing.

So if I put on my case in chief today and I don't put in the assignments of

So if we never offer any assignments in mortgage, they don't ever become an issue unless he makes them an issue. And if he makes them an issue, he makes them an issue in connection with his case in chief on his defense. But at this point, we'd like to get started. There's no reason not to get started. If he could show you prejudice on the part of the Residential Credit or AHMSI with respect to something, that's called surprise, and he would raise that.

Let me make one other point. There are no outstanding motions to compel. There are no outstanding discovery motions. Any discovery motion that has been filed has either been resolved by order or has been withdrawn by the defendant. So there is no issue of discovery that's still left to be done that he hasn't received. He can't show you one motion that has not been withdrawn. You addressed all of these at your pretrial.

We're ready to start and we can put our case on very quickly and move on and we



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February 15, 2012
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RRA (Sworn)
If I may, Your Honor, I
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motion in limine and the trial.

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Hear	ring Before Judge Williams		February 15, 20	)12
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1	DIRECT EXAMINATION	1	less, which is like and I'm referring to	
2	BY MR. GACHE:	2	remember when we were in law school, those	
3	Q. Can you state your name for the	3	laminated things we had in ethics class.	
4	record, ma'am.	4	One example would be asked and answered	
5	A. Yvonne Ibarra.	5	would be three words or less, irrelevant,	
6	Q. Ms. Ibarra, where do you live?	6	hearsay, any of those objections. And then	
7	A. Jacksonville, Florida.	7	if it's hearsay, I'm going to look to the	
8	Q. What do you currently do?	8	other side and in three words or less	
9	A. I'm a supervisor of the foreclosure	9	they're going to tell me if it's not	
10	special assets.	10	hearsay or exception to hearsay such as	
11	Q. For what company?	11	business records, and then I'm going to try	
12	A. American Home Mortgage Servicing, Inc.	12	to rule, because otherwise, of course, we	
13	Q. Is that also known as AHMSI?	13	like to hear ourselves talk.	
14	A. Yes.	14	Objection in three words or less.	
15	Q. What are those initials?	15	If I can't understand what you mean by your	
16	A. AHMSI.	16	three words or less, of course I'm going to	
17	Q. Have you ever heard of a company	17	let you tell me so I can understand.	
18	called American Brokers Conduit?	18	MR. WEIDNER: Objection; vague. She	
19	A. Yes.	19	asserts here	
20		20	THE COURT: Whoa. Whoa. Wait.	
21	Q. Are you affiliated with that company? A. No.	21	Three; one, two three. Vague. Anything	
		22	else?	
22	Q. Have you ever heard of American Home	23	MR. WEIDNER: State of incorporation.	
23	Mortgage? A. Yes.	24	THE COURT: Explain again.	
24 25		25	MR. WEIDNER: I need the state of	
25	Q. Are you affiliated with that company?	23	With Weldivert. Theed the state of	
1	A. No.	1	incorporation	32
1		1	incorporation.	
2	Q. So when we speak of AHMSI, we're	2 3	THE COURT: You can ask that on cross.	
3	speaking specifically of American Home Mortgage	l	That would be overruled on more than three	
4	Servicing, Inc. and not American Brokers Conduit	4	words. I'm saying overruled on vague.	
5	and not American Home Mortgage?	5	Ask your question.	
6	A. Correct.	6	Q. (By Mr. Gache) So Ms. Ibarra, the loan	
7	Q. And you only are here on behalf of	7	which is the subject of this lawsuit which is a	
8	AHMSI, correct?	8	loan made to Ernest C. Hassell and Teri	
9	A. Correct.	9	Dittrich-Hassell, do you know whether AHMSI at	
10	THE COURT: Can I verify again, you	10	one point in time was the loan servicer for this	
11	work for whom?	11	particular loan?	
12	THE WITNESS: American Home Mortgage	12	A. Yes.	
13	Servicing, Incorporated.	13	Q. And do you have records that you have	
14	MR. GACHE: AHMSI, American Home	14	reviewed that confirm that?	
15	Mortgage Servicing, Inc.	15	MR. WEIDNER: I'm going to object,	
16	MR. WEIDNER: I'm going to object,	16	Your Honor.	
17	Your Honor.	17	THE COURT: Three words or less.	
18	MR. GACHE: What's the legal	18	MR. WEIDNER: Foundation.	
19	objection?	19	THE COURT: Sustained.	
20	THE COURT: The objection is?	20	Q. (By Mr. Gache) What are your job	
21	MR. WEIDNER: I would like to know	21	responsibilities at AHMSI?	
22	THE COURT: Wait. I'm sorry. Before	22	A. I oversee the foreclosure special	
23	you even start, I should lay out my ground	23	assets department. I help them in getting	
24	rules for all trials. What I require is	24	documents that they need to prepare for trial.	



that objections be made with three words or

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25 We handle the contested foreclosures. I review

33 1 those to the extent that they've not been pay histories, loan information, mortgages, 2 entered in. If she's relying on them, they notes, bailee letters, any documents pertaining should be entered in as evidence. 3 3 to any loan pretty much. 4 THE COURT: Overruled. You may answer Q. Do you know whether AHMSI serviced the 5 the question. loan which is the subject of this lawsuit? 6 Q. (By Mr. Gache) Can you tell me if the 6 7 copy I showed you is a copy -- identical copy of Q. What period of time did AHMSI service 7 the one that AHMSI held in July of 2008? this particular loan? 8 8 9 A. Yes, it is. 9 A. July of '08 through October 2010. 10 MR. GACHE: Your Honor, the plaintiff 10 Q. And between July of '08 and October 11 2010 when this was service-released to another 11 has filed the original note with the Court 12 on October 8, 2009. You can either give it servicer, did AHMSI at some point in that time 12 13 back to me and I can move it into evidence have the original promissory note, have 14 or you can accept that it's in the court possession of it, that is the subject of this 15 15 lawsuit? 16 I'd like the witness to take a look 16 MR. WEIDNER: Objection. 17 at it, though, so she can confirm that it 17 THE COURT: Grounds? 18 is a true -- appears to be the true 18 MR. WEIDNER: Foundation. 19 original note consistent with her file 19 THE COURT: Overruled. You can 20 сору. 2.0 answer, if you can. 21 THE COURT: You may show this to the 21 THE WITNESS: Yes. 2.2 Q. (By Mr. Gache) Let me show you what I 22 witness. am marking as Exhibit 1 for identification. 23 MR. GACHE: Thank you. 23 THE COURT: I just want to reiterate, 24 Q. (By Mr. Gache) Ms. Ibarra, can you 24 before we broke the rule was invoked. I 25 tell us if that original that's in the court 25 34 36 1 don't know if any of you came in later if 1 file is, in fact, a true -- or is, in fact, the original and appears to be the same as you have 2 anybody who's a witness here. 2 3 MR. GACHE: There's nobody else in 3 in your file at this moment? 4 this trial. 4 A. This is it. 5 Q. (By Mr. Gache) Now, I'm showing you 5 Q. Does it bear an endorsement in blank? Exhibit 1, which is a photocopy of a promissory 6 note. I would ask, can you look at your records 7 MR. WEIDNER: I'm going to object to 8 and tell me if that is an accurate photocopy of 8 that. THE COURT: The objection is? 9 the promissory note that AHMSI had in its 9 10 possession in July of 2008? 10 MR. WEIDNER: Hearsay. 11 MR. WEIDNER: Object, Your Honor. 11 THE COURT: As to the endorsement, 12 THE COURT: The objection is? 12 riaht? 13 MR. WEIDNER: Foundation, 13 MR. WEIDNER: Correct. 14 14 THE COURT: Let's see. Any exception? authenticity. I see the witness has documents that I can't see. I don't know MR. GACHE: It's not -- I'm not 15 15 16 what she's looking at. 16 offering the signature of the endorsement 17 THE COURT: You can show us, if you 17 as to the truth of the matter asserted. No 18 could, what you're looking at. 18 one is testifying. I just asked: Did it 19 THE WITNESS: I'm looking at my bear an endorsement. That's all I've asked 19 20 business records that I pulled in order to 20 so far. She's reading it. She's stating 21 prepare for the deposition yesterday and 21 the document does bear an endorsement. 2.2 the trial today. 22 THE COURT: Overruled. Go ahead.

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THE COURT: Okay. You may look at

MR. WEIDNER: I'd like to object to

what she's looking at if you'd like.

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MR. WEIDNER: I'm going to object.

It's a legal term -- legal conclusion.

Does the witness know what that is?

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37 1 THE COURT: She's already answered. 2 Now you have to make your objection after 3 the question and before the witness has 4 answered. Next question. 5 You may want to hold off for a 6 minute and you -- just until we get to the 7 point. 8 Q. (By Mr. Gache) And AHMSI did have 9 possession of that note in July 2008; is that 10 correct? 11 THE COURT: You can answer. THE WITNESS: Yes. 12 13 MR. GACHE: I'd like to move the note into evidence. 14 15 MR. WEIDNER: I'm going to object to 16 that, Your Honor. 17 THE COURT: Tell me your objection. 18 MR. WEIDNER: Hearsay. 19 THE COURT: The note is hearsay? 2.0 MR. WEIDNER: That's correct. 21 THE COURT: Any case law you want to

argue at some point. He's just arguing, quote, hearsay.

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Have you ever sustained a hearsay objection on just a promissory note?

THE COURT: This is a larger issue than just like we had on the other case though. Can the plaintiff bring in somebody who's not the plaintiff to get in the crucial piece of evidence?

MR. GACHE: AHMSI was the plaintiff until they serviced the loan --

THE COURT: The operative word there is "was." Now we're in trial and you'll remember, for the record, I asked the defendant -- first of all, the plaintiff is the one who asked that Residential be substituted in as a true party in interest. So they are now the true party in interest.

That's the law of the case. Counsel can't change that and I can't change that at this point unless the Court makes a prior ruling.

MR. GACHE: We have Residential Credit here as well. If your question is who's the right person to be on the stand when it

asserted, the document that's there. There are no exceptions to the hearsay rule that would allow this witness to enter it in. It's not her document.

MR. WEIDNER: The note is an

in court for the truth of the matter

out-of-court statement being offered here

THE COURT: Response.

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present?

MR. GACHE: The note is, first of all, signed by my assistant so its admission, comes in under the exception of hearsay rule admission in the interest. Number two, it's self-authenticating and there won't be one case out there that says a promissory note is hearsay. It's a negotiable instrument that falls under the UCC and it comes in in every court proceeding as a matter of course and there has never been one case that counsel showed you that says the promissory note of the borrower, who are here today, has to put the borrower on to confirm the signature. I don't think the borrower is going to get up there and commit perjury and tell you

Is there any issue of reliability?

Do we not believe this is the borrower's note? That would be for the defendant to

comes in, I'm just arguing to you that from an evidentiary basis, you don't need the right person on the stand when it's an admission, it's one thing. If it was a breach --

THE COURT: But they haven't admitted --

MR. GACHE: But the document is signed. It's self-authenticating under the law and it's signed by Hassell. So it's an admission. At a minimum, it comes in --

THE COURT: Wait. Wait. We don't raise our voice. We make our argument on the record and I get to rule. No offense, but that's my job.

MR. GACHE: It would be like if she wanted to say something that was said to her by the Hassells, you would let that in as an admission.

THE COURT: Because that would be a little different. Right now we're trying to get in what the plaintiff wants to say is in their possession through another person, and I'm going to sustain the objection because the plaintiff is saying



it's not his note.

41 1 they now own and hold the note and they're 2 entitled to enforcement. This lady doesn't 3 work for the plaintiff. 4 And that's my final. You can, of 5 course, appeal it, and that's the beautiful thing about the American justice system. 6 7 MR. GACHE: I got your ruling. 8 Completely understood. We have someone 9 from the plaintiff here. That won't be a 10 problem. So we'll put that on hold. 11 Q. (By Mr. Gache) Ms. Ibarra, let me ask you a few other questions. Is it the regular 12 business practice of AHMSI to keep copies of promissory notes, demand letters, loan payment 14 histories in your files? 15 16 A. Yes, it is. 17 Q. Let me show you what I'll mark as 18 Exhibit 2. 19 Tell me if you recognize Exhibit 2? Yes, I do. 2.0 A. 21 Q. What is Exhibit 2? 2.2 A. That's the demand letter that was 23 sent. 24 Q. Sent by whom? Sent by American Home Mortgage 25 42

1 THE COURT: Overruled. You may 2 answer. 3 THE WITNESS: Yes. Q. (By Mr. Gache) When demand letters are 4 generated and sent to borrowers, are copies made 5 to let the borrower respond? 7 A. Yes. 8 Q. Do you have a copy of that exact 9 letter in your file which you brought with you today? 10 11 A. I do. 12 Q. When payments are received, are loan payment histories updated to reflect those 13 payments? 14 MR. WEIDNER: Objection, Your Honor. 15 THE WITNESS: Yes. 16 THE COURT: Objection is? 17 18 MR. WEIDNER: Hearsay. 19 MR. GACHE: I didn't ask her for a 20 statement out of court. I asked if the 21 records are updated when the payments are received. I'm not asking for an 22 23 out-of-court statement. THE COURT: Overruled. You can answer 24

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the question.

Servicing, Inc. 2 Q. Your company? 3 A. Yes. 4 MR. WEIDNER: I'm going to object, 5 Your Honor. 6 THE COURT: Objection is? 7 MR. WEIDNER: Hearsay. She said the 8 demand letter that was sent. She can say 9 that's the letter. 10 THE COURT: Overruled. She already 11 answered. New question. Q. (By Mr. Gache) Is it the regular 12 13 business practice of AHMSI to create demand 14 letters? 15 A. Yes. 16 Q. And is the information contained in Exhibit 2, was that made at or near the time of 18 the event being recorded; in other words, at or about the time of the date of that letter? 19 20 MR. WEIDNER: I'm going to object, 21 Your Honor. 2.2 THE COURT: Objection is? 23 MR. WEIDNER: The witness --THE COURT: Three words or less. 24

MR. WEIDNER: Foundation.

THE WITNESS: Yes. 1 2 Q. (By Mr. Gache) Are the -- are you the 3 person best qualified from American Home Mortgage Servicing, Inc. to testify as to the 5 status of American Home Mortgage Servicing, Inc.'s file with respect to the demand letter 7 and loan payment history for this loan? 8 A. Yes. MR. WEIDNER: Objection, Your Honor. 9 10 I want to voir dire. THE COURT: No, you get to 11 12 cross-examine. Overruled. This is the way 13 we do it. You can object. That's the 14 thing you have to understand is they have the right to present their case. You have 15 16 a right to present yours in cross, but you 17 don't cross during or in the middle of 18 direct. She's already answered. Next 19 question. 20 Q. (By Mr. Gache) Was this default letter 21 that you were holding as Exhibit 2, your records indicate was sent to the defendants? 22 23 A. Yes. MR. WEIDNER: Objection, Your Honor. 24

THE COURT: Objection is?



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45 showed this to me on Friday. I object on MR. WEIDNER: Hearsay, foundation. 1 1 2 the basis that this brand-new record is 2 How does she know that? 3 nothing that I have seen, hasn't been 3 THE COURT: Sustained. 4 disclosed, concealed. 4 Q. (By Mr. Gache) Have you reviewed your THE COURT: Do you want to respond? 5 records prior to coming to court today? 6 MR. GACHE: Is the evidentiary 6 A. Yes. 7 objection surprise? I'm not sure what... 7 Do your records indicate that this letter was sent to the defendants on or about 8 THE COURT: I guess so. Did you 9 request it in discovery? 9 the date it was dated? 10 MR. WEIDNER: Absolutely. Since 2008, 10 A. Yes. 11 MR. GACHE: I'd like to move Exhibit 2 11 Your Honor. 12 MR. GACHE: Let's be clear. These are 12 into evidence. 13 the AHMSI pay records from the time that 13 MR. WEIDNER: I'm going to object, 14 AHMSI serviced the loan. So they would Your Honor. The witness testified she 14 indicate whether his client was in default, 15 15 reviewed the records. Those records are 16 made payments. 16 not in evidence. That's the objection. So the first issue is prejudice. THE COURT: I won't allow it in at 17 17 18 Assuming that he only just got it Friday, 18 this point in time but I will allow counsel 19 how are the pay records --19 to cross-examine on it. He has questioned 20 THE COURT: Do you dispute that? 2.0 the foundation, whether or not she knows 21 MR. GACHE: Yes, we do. He got these 21 that this letter was, in fact, sent from January 9th, I believe. They were at the 22 this witness. He will have a right to 22 23 deposition of the Residential Credit 23 cross-examine. I will come back and have 24 Solutions witness who produced all of the 24 you offer it into evidence again after 25 AHMSI pay records at that time, and we have 25 cross-examination. 46 1 If you could give me Exhibit 2, I'll 1 documents here. 2 mark it for ID. You may proceed. 2 THE COURT: What do you have to show Q. (By Mr. Gache) The demand letter, what 3 3 that? 4 is it dated? 4 5 A. It's September 3, '08. 5 the deposition. 6 Q. Is it addressed to the notemaker in 6 this case, Ernie Hassell? 7 8 A. Yes, it is. 8 Melissa Sequete. I would like to Q. Let me show you what I'll mark as 9 9 Exhibit 3. Can you tell me what those records 10 10

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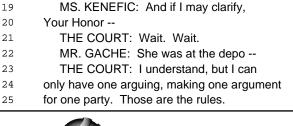
11 are? 12 A. It's the pay history. 13 Q. Whose pay history? 14 A. For Mr. Hassell. Q. But whose company pay history? 15 16 A. With AHMSI. 17 MR. WEIDNER: I'm going to object to 18 this, Your Honor. 19 THE COURT: Objection is? 20 MR. WEIDNER: Objection is hearsay, 21 number one. The objection is, number two, 22 this document was just shown to me on 23 Friday. I've never seen it before. It was 24 not previously disclosed on the witness or 25 exhibit list. I take that back. She

MR. GACHE: We have the exhibits from MR. WEIDNER: If I may, Your Honor. I have in my hands here the transcript of acknowledge to counsel receipt of some records, but I would -- here are the 11 originals here and I would like to turn to 12 the section which shows -- well, we should 13 do 5A through I, I believe is what was 14 admitted in that deposition. And I made 15 that issue particular in that deposition 16 because they were unresponsive to all the 17 questions and all the discovery information 18 sought. 19

So these are marked particularly. Everything that was provided in that deposition, it should be noted as -- this was at the Residential Credit deposition. But what really drew my attention to the difference was here were the records, and it's 5I, that was provided at the



Hearing Before Judge Williams 49 51 deposition of Residential Credit. 1 MR. GACHE: We understand. 1 2 THE COURT: Do you have any brief THE COURT: Do you all have a copy of 2 3 reply? 3 what he's showing? MR. WEIDNER: Hearsay, Your Honor. 4 4 MR. GACHE: Yes. THE COURT: Overruled. That'll come 5 5 THE COURT: Is that what the witness 6 in as Plaintiff's Exhibit 3, but I need, I 6 is looking at now? 7 guess, the original. 7 MR. GACHE: It is. It's in a 8 (Plaintiff's Exhibit 3, Pay History, 8 different format, so to speak, but it's the 9 was admitted into evidence.) 9 same information. And that is simply the 10 Q. (By Mr. Gache) Now, Ms. Ibarra, 10 loan history for this particular loan. 11 Residential Credit, as the subsequent 11 according to the loan payment history as 12 maintained by AHMSI, first of all, can you tell 12 servicer, inherits the servicing records of 13 us the dates that AHMSI -- sorry, the date that 13 the previous servicer. So she had them AHMSI service-released this loan? with her at her deposition and they were 14 14 A. October 1, 2010. 15 15 produced then. MR. WEIDNER: Objection, Your Honor; 16 16 THE COURT: These are the business 17 17 records of which entity? THE COURT: The date that AHMSI first MR. GACHE: Well, they were produced 18 18 19 serviced the loan? 19 as the business records of Residential 20 MR. GACHE: No, released the loan to 2.0 Credit Solutions. But there's an argument 21 the next servicer. And she gave us a date 21 out there under a case called Glarum that and he said it was hearsay. 22 indicates that you need the prior servicer 22 23 THE COURT: And the objection? 23 to get their records in and then you use 24 MR. WEIDNER: Hearsay, Your Honor. 24 the subsequent servicer to get their 25 THE COURT: Overruled. 25 records in. 50 52 THE COURT: Whose records are these? Q. (By Mr. Gache) Now, Ms. Ibarra, can 1 1 MR. GACHE: Well, they're AHMSI's you just tell us, according to AHMSI's records, 2 2 3 records but they were produced at the 3 the date of default? 4 deposition of the Residential Credit 4 A. August 1, 2008. 5 witness. The key here is whether they've 5 Q. And can you tell us when the last 6 been produced, not how they've been payment was received on this loan according to 7 produced. He's arguing surprise. That's AHMSI's records? 8 his only evidentiary objection. And we're 8 A. July 28th. It was applied to the July 9 of '08 payment. saying, Judge, he either had them in 9 10 January or he got them at least by Friday 10 Q. And what was the unpaid principal 11 balance of the loan on the day that AHMSI and he hasn't made a motion to continue. 11 12 So you can't object to surprise at 12 released it to Residential Credit? 13 trial unless you're only first seeing it at 13 A. \$537,055.69. 14 trial. That's what the evidentiary 14 Q. Did AHMSI incur expenses due to the 15 objection surprise is. Otherwise, he defendant's default for property inspections, 15



should have filed a motion for continuance

when he got them on Friday or got them in

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Can you explain how much you incurred

in those particular fees, you being AHMSI as the

MR. WEIDNER: I'm going to object to

BPOs, appraisals?

Q. Are those fees set forth in those

the relevance, Your Honor.

A. Yes.

records as well?

A. Yes.

servicer?

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55 53 1 there was a BPO for 105. 1 MR. GACHE: Relevance, your Honor. 2 Q. (By Mr. Gache) Do your records have a 2 Relevance to my damages. 3 total of all those advances? 3 MR. WEIDNER: I don't know who this 4 A. Looks like it's 3,547.51. 4 witness is. I don't know why they're here. 5 Q. 3,547.51? 5 Foundation, relevance, hearsay. 6 THE COURT: Overruled. 6 A. Correct. 7 Q. Did you make any advances for county 7 Q. (By Mr. Gache) Can you tell us the fees and costs that AHMSI incurred? 8 taxes? 8 9 A. Taxes and insurance, yes, we did. 9 A. The total fees and costs? 10 Q. Can you tell us the total amount of 10 Q. Just the advances... 11 A. Do you want me to go line by line? 11 those? Q. Yes, whatever makes it easiest for 12 A. There was a hazard insurance 12 disbursement done of \$4,700. 13 13 vou. THE COURT: 4,700. 14 14 A. Do you want dates? MR. GACHE: For hazard insurance. 15 15 Q. You can just give us amounts and what THE COURT: When are we going to do 16 16 it's for. 17 something about that? 17 A. \$910 for attorney's fees. \$707 for 18 MR. GACHE: Well, when you don't buy 18 attorney cost. 19 it yourself and they have to force place 19 THE COURT: I'm sorry? 20 it, you pay a lot of money. 2.0 THE WITNESS: Attorney cost. Property 21 THE COURT: Why does it cost --21 inspections, \$9.60. There's another MR. GACHE: Because the insurance 22 property inspection for 9.60. A BPO 125. 22 23 company doesn't know what really they're 23 Property inspection for 9.60. There was an 24 insuring. They can't get in the house and 24 appraisal for 355. There was another 25 look at it. They bill you the highest 25 property inspection for 9.60. BPO for 85. 56 54 premium they're allowed to bill you. 1 There was assignment recording of \$18.50. 1 THE COURT: Do they ask to get in the 2 Property inspection of 9.60. Credit record 2 3 of \$350. Property inspection of 9.60. 3 house? 4 Assignment prep, \$6.71. 4 MR. GACHE: Well, they can't, the 5 MR. WEIDNER: I'm going to object to 5 mortgagor is in there. If he doesn't let 6 that statement. 6 them in but he's not --7 THE COURT: Which one? 7 THE COURT: What if the mortgagor lets 8 MR. WEIDNER: The witness is relying 8 in him? 9 on computer records and the witness needs 9 MR. GACHE: He's not paying his 10 to lay a foundation as to how she knows 10 insurance. 11 MR. WEIDNER: Objection. those amounts are inputted in there. 11 12 MR. GACHE: I disagree, Judge. The 12 MR. GACHE: We're just having a 13 document is in evidence in which she's 13 conversation. But in any event, that's 14 14 what you expended -commenting from it. You could just easily THE COURT: I still can't understand 15 read it but she's reading it for you. 15 16 THE COURT: Overruled. 16 that and I don't know why we allow that. I 17 THE WITNESS: Do you want me to 17 don't know why we allow insurance companies 18 continue? 18 to get three times what the value of the 19 MR. GACHE: Yes. insurance policy is because they claim -- I 19 20 THE WITNESS: There was a couple of 20 guess they claim they can't get in the 21 bankruptcy fees, one for 300 and one for 21 house. MR. GACHE: Well, among other things. 2.2 60. Property inspection for \$9.60. 22 23 Bankruptcy/attorney fees 650. Bankruptcy 23 THE COURT: Your objection is what? 24 cost -- 650 was the fees, I'm sorry, 150 is MR. WEIDNER: Hearsay, foundation. 24 25 the cost. Property inspection, \$9.60. And 25 She's testifying to information that she



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57 1 asserts is on there that has not been found 2 reliable. Number one, that's a summary. 3 There is not a foundation of the information. 4

> THE COURT: Why do you say it's not found to be reliable?

> MR. WEIDNER: Because there's no evidence. It is a computer record and she has not met the 11-step test for the admissibility of computer records.

THE COURT: So that's why it was allowed into evidence. You need an appellate issue for the Second District and that's done. Now we're onto the next.

Q. (By Mr. Gache) So 4,700 for hazard insurance. What other advances?

17 A. Floor insurance of \$486. 18 THE COURT: How much? 19 THE WITNESS: 486.

2.0 THE COURT: Flood insurance is only 21 486?

2.2 MR. GACHE: Must not be in a flood 23 zone.

24 THE WITNESS: It is in a flood zone. 25 THE COURT: They got insurance for

> 486. Which company is that? I'm just kiddina.

Q. (By Mr. Gache) Let's keep going. Any taxes or any other insurance?

A. There's another disbursement for insurance of --

MR. WEIDNER: I'm going to object to that statement. The objection is this witness is testifying to records as AHMSI. AHMSI is not a plaintiff. There's no connection between this witness and those records and this action before the Court.

THE COURT: I've overruled the same objection before and I'll overrule it. But on the other hand, I don't really need her to read me all the things on the piece of evidence. I think the evidence speaks for itself. Could we move on?

19 Q. (By Mr. Gache) Could you give me a 20 total for advances for taxes and insurance?

A. 9.483.16.

Q. 9,483.16 for taxes and insurance and

23 then 3.547.51 for other costs?

24 Correct.

Did American Home Mortgage Servicing,

1 according to your records, send the original

note to the plaintiff's law firm to prosecute

this lawsuit?

The original note was sent from AHMSI

to --5

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MR. WEIDNER: Objection, Your Honor.

THE COURT: Objection is?

MR. WEIDNER: Hearsay. Where is that

9 coming from?

10 THE COURT: Overruled. You can 11 testify, if you can. You're testifying 12 from personal knowledge, by the way, or how

do you know this?

14 THE WITNESS: I have a copy of the bailee letter that we sent the original 15 note to Shapiro & Gache's firm --16

MR. WEIDNER: Objection, foundation.

MR. GACHE: She's the records 18

19 custodian.

20 THE COURT: Overruled. You can ask 21

her questions on cross.

Q. (By Mr. Gache) According to the 22

records of AHMSI, here's the records custodian, 23

24 according to AHMSI, did they send the original

note to the plaintiff's law firm for filing?

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1 A. Yes.

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2 Q. Do you know what day they sent that?

A. December 2nd.

MR. WEIDNER: Objection, Your Honor;

5 foundation.

6 THE COURT: Overruled. You can cross 7 and you can make your objections, but I 8 really do have to allow the plaintiff to

9 put on a case.

Q. (By Mr. Gache) What day did you send 10

the note to us? 11

A. December 2, 2008.

13 Q. And then finally, with respect to the

default letter, one more time, I'm just going to 14 ask, how do you know for a fact that the default 15

letter was sent to the defendant/borrower in 16

17 this case?

18 A. It's done in our normal business

practice. That's how we send all of our default

20 letters. It has the borrower's address of --

21 the mailing address of where it went to.

22 Q. Is there anything in your records to

23 indicate if the letter was, in fact, sent? Do

24 you keep in your computer records that the

25 letter was sent to the borrower?

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61 1 1 A. Yes. 2 **CROSS-EXAMINATION** 2 Q. Did you confirm that this letter was BY MR. WEIDNER: 3 3 sent to the borrower by reviewing your records? 4 Q. I had the opportunity to depose this MR. WEIDNER: Objection, Your Honor. 4 witness yesterday. I'd like to ask the witness: 5 5 I want the witness to point to where that What is your connection to the note? And when I 6 7 say "your witness," I mean you as American Home 7 MR. GACHE: That's not an evidentiary 8 Mortgage Servicing, Inc. 8 objection, that's cross-examination. 9 What is the connection between 9 THE COURT: Overruled. 10 American Home Mortgage Servicing, Inc. and the 10 Q. (By Mr. Gache) Do you remember the 11 question? 11 current client Residential Credit? 12 A. There is no relation. A. I'm sorry, I don't. 12 13 Q. What is the relationship of American 13 MR. GACHE: Can you read it back? 14 Home Mortgage Servicing, Inc. to the note and (The court reporter read back the last 14 mortgage in this case? 15 15 question.) A. We used to service the note and THE WITNESS: Yes. 16 16 mortgage. 17 17 MR. GACHE: Judge, once again, I'd ask 18 Q. And did you service this note and 18 to move the default letter into evidence. 19 mortgage pursuant to any written contract? 19 He can cross on it after if he wants, but I 20 A. A service agreement that we had. 2.0 think I've established at least an 21 Q. And did the terms of that agreement 21 evidentiary basis. The letter was sent. spell out the terms of your relationship to note 22 The records custodian is here to say it was 22 23 23 and mortgage? sent. There's not much more I can do at 24 A. I haven't read over the servicing 24 this particular moment to satisfy my burden 25 agreement. 25 to have that letter put into evidence. 62 MR. WEIDNER: Your Honor, the 1 MR. WEIDNER: I'm going to object. 1 2

They can admit a letter but not that it was sent

MR. GACHE: I'll take it for the purpose of whatever he wants to admit it for right now. I just want to get it into evidence.

THE COURT: So the defense is not objecting to its admission?

MR. GACHE: He's objecting to her statement that it was sent.

THE COURT: I'll admit it as Exhibit 2 into evidence.

(Plaintiff's Exhibit 2, Default Letter, was admitted into evidence.)

MR. GACHE: I don't have any other questions.

THE COURT: Do you think cross is a long time or short time?

MR. WEIDNER: I can make it real auick. Your Honor.

THE COURT: Go ahead. I think by 12:30 we'll probably have a break for lunch. If we need to bring her back, we

2 objection I make to this witness is that 3 she's testifying and trying to present 4 documents in. She's testified now that 5 there's a servicing agreement that ties

6 them to the note and mortgage that are at 7 issue in this case that has not been

8 presented. It has been asked for since 9 August 2010. They have failed and refused 10 to provide it. I will note the deposition

11 yesterday, the witness indicated there's a 12 servicing agreement that will define the

13 relationship of this witness to the note 14 and mortgage. And their capacity to make any statement in this court in this case, 15

16 they failed to provide it. She shouldn't 17 be allowed to testify as a witness.

THE COURT: Response?

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MR. GACHE: I'm not sure what I'm hearing in terms of a procedural rule right now. I mean, he started his cross and now he wants to, what, strike this witness and everything that she's said. I guess that's what I'm hearing. So I'll respond to that motion to strike this witness and



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everything that she's said. She is a representative of the entity that held the note on the day the lawsuit was filed. She's a representative of the entity that serviced the loan for two years. The owner of a note is completely irrelevant in a foreclosure proceeding.

The cases will tell you that. I have them for you. Case law says what's important is the holder of the note. AHMSI held the note on the day the lawsuit was filed, either AHMSI or its counsel.

THE COURT: Why do you think the supreme courts have approved foreclosure and says the plaintiff owns and holds the note.

MR. GACHE: That is not correct. The case law that has come out since that forum, which was antiquated years ago, has been superceded by case law from every district that says all that matters is that you held the note, you had possession. Ownership doesn't matter.

So if ownership doesn't matter, then it doesn't matter that you are the servicer

the note in the courtroom testifying on the day of the trial, not the owner.

THE COURT: I'd like to look at the cases. So if you could present those to the Court. I'm not sure I haven't...

cases and a motion directed, but let me make a point very clearly here. There are two types of cases before the Court. There's one type of case when a plaintiff comes and says: We own and hold the note and mortgage --

MR. WEIDNER: I have a mountain of

MR. GACHE: I'm handing you, for the record, Harvey versus Deutsche Bank National Trust, that's a Fourth District case. I'm handing you Taylor which is a Second District case. All from 2011. I'm handing you Lippi which is a Fifth District case, 2012. All three stand for the proposition that one merely has to possess the note, not own it.

MR. WEIDNER: Let me make this point very clear because you're right, it is a black and white appellate issue that we need direction on and it is this: There's

for an owner and then therefore you have to put in a servicing agreement into evidence. That is not a requirement.

Now, I understood your last case where Chase was servicing for a named plaintiff. But AHMSI was the plaintiff when they filed and Residential Credit is the plaintiff now, and they will get up and put in the note in evidence. So that issue that you had in the last trial is not the same in this trial.

But what this gentleman is now saying is, is that we need someone from the investor, the, quote, owner here to testify. And if your position, Judge, is that we need the owner here to testify or I have to put in the servicing agreement to show you who I serviced for, even though I was the holder on the day of the filing of the lawsuit, we can't do it and you can dismiss it right now because that would be an appellate issue.

But I'm saying -- I would ask you please read the cases that say that all that matters is that we have the holder of

two types of cases before the Court.
There's one type of case when a plaintiff comes before the court and says plaintiff owns and holds the note as is informed 1.944 the Rules of Florida Supreme Court.

There's a second type of case. When the plaintiff comes before the court and says: We are the servicer or we are acting on behalf of some other party, that sets up an agency-principal relationship that we have to analyze.

Counsel has made several statements about holder. That is a legal term. That is a term that only applies within the context of the Uniform Commercial Code. The Uniform Commercial Code, the first step they have to make is that the note is a negotiable instrument. That is not at all clear. This note is not a negotiable instrument, number one. Number two --

THE COURT: Why do you say this note is not a negotiable instrument?

MR. WEIDNER: A negotiable instrument is a promise to pay a fixed sum of money with no conditions expressed or implied



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24 25 otherwise. The document that is at issue in the case does, in fact, have a whole series of conditions.

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The case law says that a negotiable instrument must be a passenger with no luggage, and that is a check, Your Honor. If I have a check for \$100,000 made out to Matt Weidner, that is a negotiable instrument. If I endorse the back of it, anybody else can pick it up and go into court and cash it. That is a negotiable instrument.

A promissory note is not a negotiable instrument. And the interesting thing is, we -- there have been thousands of cases of course, but there have been very few cases that analyze the instrument before the Court as a negotiable instrument. It should be noted, however --

THE COURT: I'd like to see a case that says that a note is not a negotiable instrument.

MR. WEIDNER: Well, right here in the Second DCA there is GMAC Air and -- but we're sort of putting the cart before the

MR. WEIDNER: That's correct, Your Honor.

THE COURT: Is that a case where they said a mortgage note was not a negotiable instrument? I don't have the case to look at. Can one of my interns pull this one up. 933 So.2nd 34.

MR. WEIDNER: It, in fact, was not a foreclosure. It was a retail installment contract. But the footnote to that case mentions mortgage foreclosure cases as

THE COURT: Were they talking about the note, though, to GMAC?

MR. GACHE: It's an auto loan case. THE COURT: Auto loan, okay.

MR. WEIDNER: Correct. Again, we've got to look at the footnote because it -first thing we have to do is analyze this document and determine whether it fits within that very clean, very strict definition provided in the statute. It just does not.

THE COURT: But I'm not sure I'm going to do that during the trial, but I'm happy

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horse on this --

THE COURT: No. I want to address that issue. I am told that a note is not a negotiable instrument and I want to see the case that says that in the Second District or in the state of Florida.

MR. GACHE: I'd certainly like a copy. MR. WEIDNER: The first thing we want to look at, Your Honor, is the statute, and it's 673.1041, subsection 1. It defines a negotiable instrument as an unconditional promise or order to pay a fixed amount of money with or without interest or charges described in the promise to pay order. It must be payable to bearer or to order the time it is issued or comes into possession of holder. Here is the key, this is Florida Statute 673.1041, it does not state any undertaking or instruction by the person promising order to payment than the payment of money. And paragraph 62 there cites cases, one of the second which analyzes this.

THE COURT: So you're saying this GMAC case --

to read the case law. It's just something 2 I haven't had presented to me before.

> So one of you says it's a negotiable instrument, one of you doesn't.

Now we're moving on. You have a motion to strike the witness because there's no servicing agreement basically. You've argued that and you were on the

MR. GACHE: One more thing. If, indeed, I need a servicing agreement as part of my case in chief, then what the proper vehicle for him to do would be to make a motion for directed verdict on the rest. He never put a servicing agreement in, Judge. Here's why he should have, it should have been part of his case. I'll respond why it wasn't needed and then we'll move on.

You don't strike the witness after you've allowed her to testify for the whole time during direct. And now he's in the middle of cross and then he just stops and says: Okay, I want to strike.

So I really think it's more if I



Hearı	ng Before Judge Williams		February 15, 2012
	7:	3	75
1	don't need it, I don't need it. If I do	1	Plaintiff's 4 in evidence. You may proceed
2	need it, you'll say I need it and that'll	2	with cross.
3	make for the appellate issue.	3	(Plaintiff's Exhibit 4, Certified Copy
4	THE COURT: It's a brief reply.	4	of Mortgage, was admitted into evidence.)
5	Arguments, response, and then a very brief	5	MR. WEIDNER: I have no further
6	reply. So keep it brief because we're	6	questions for this witness but I would like
7	going to break for lunch in three minutes.	7	to reserve.
8	MR. WEIDNER: There has been no	8	THE COURT: Was there any redirect?
9	connection of this witness to the case	9	MR. GACHE: If you're still
10	because there is no servicing agreement or	10	maintaining your ruling that you need the
11	other document which evidences this	11	actual plaintiff on the stand before the
12	witness's ability to testify in this trial	12	note can come into evidence, just
13	on behalf of any of the parties there	13	confirming that that's your position,
14	before the courts. And any evidence that	14	because I tried to offer it through this
15	she would seek to admit is therefore	15	witness. It was the one who had it at the
16	inadmissible.	16	time of the filing of the lawsuit.
17	THE COURT: Thank you. I'm going to	17	THE COURT: Yes, that was my ruling.
18	deny the motion to strike the witness.	18	So, yes. Any other questions other than
19	We'll come back after lunch and	19	that?
20	finish cross-examination of this witness.	20	MR. GACHE: No.
21	How many other witnesses does the plaintiff	21	THE COURT: You may step down and the
22	have?	22	plaintiff may call your next witness.
23	MR. GACHE: Just one, Residential	23	MS. KENEFIC: At this time, plaintiff
24	Credit, and then the rest of the	24	would like to call as its second witness
25	arrearages.	25	Melissa Sequete, who is the corporate
25	•	+	
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1	THE COURT: How many witnesses does	1	representative of the plaintiff,
2	the defense have?	2	Residential Credit Solutions, Inc.
3	MR. WEIDNER: Maybe two.	3	THE COURT: Melissa?
4	(A lunch recess was taken.)	4	MR. GACHE: She'll spell it for you.
5	MR. GACHE: Your Honor, I know he's	5	MELICOA CEOLIETE (C)
6	just getting started with his cross and I	6	MELISSA SEQUETE (Sworn)
7	wanted to also I was remiss, but I	7	DIDECT EVAMINATION
8	wanted to put in a copy of the mortgage and I can do it after he's finished and then he	8	DIRECT EXAMINATION BY MS. KENEFIC:
9		9	
10	can go back and ask more questions, or you	10	Q. Can you please state your full name
11	can let me do it right now so he can cover	11	for the record.
12	it all in his cross. Would you mind if I	12	A. Melissa Sequete.
13	just offered the mortgage into evidence?	13	Q. Can you please spell your last name
14 15	THE COURT: Do you object?	14	for the record?  A. S-E-Q-U-E-T-E.
16	MR. WEIDNER: I do not object, Your	16	
	Honor.  MR. GACHE: Your Honor, I have a		Q. Ms. Sequete, can you please who is
17		17	your current employer?  A. Residential Credit Solutions, Inc.
18	certified copy of the mortgage to offer as Exhibit 4, I guess we're up to, and under	19	A. Residential Credit Solutions, Inc.     Q. And who is Residential Credit
19 20	90.902 B4, because it's a certified copy,	20	
	l'd ask that it be admitted into evidence.		Solutions, Inc.?
21 22		21 22	<ul><li>A. They are a loan servicer.</li><li>Q. And is Residential Credit Solutions,</li></ul>
	THE COURT: You may bring it forward.		,
23 24	Is there any objection from the defense?	23	Inc. the present plaintiff in this foreclosure
	MR. WEIDNER: No objection.	24	action?
25	THE COURT: That'll be admitted as	25	A. Yes, they are.



THE COURT: Overruled. You can

THE COURT: I already heard that

answer. What I said was I need to know how

THE WITNESS: Through our business

THE COURT: You may continue to

Q. (By Ms. Kenefic) What records did you

MR. WEIDNER: Objection. She's asking

THE COURT: Overruled. You can answer

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THE WITNESS: I have reviewed the

note, the mortgage, notes, payment history

Q. (By Ms. Kenefic) Within your position

review in order to determine that Residential

her to testify to records that are not in

Credit Solutions, Inc. is the servicer of this

THE WITNESS: We began servicing it on

- Q. And what type of business does Residential Credit Solutions, Inc. do? 3 A. We service mortgage loans. 4 Q. And does Residential Credit Solutions,
- Inc. service the subject loan?
- 6 A. Yes.
- MR. WEIDNER: Objection, Your Honor.
- 8
- 9 MR. WEIDNER: Foundation.
- 10 THE COURT: Sustained.
- 11 You can inquire about that, about
- 14
- 15 Solutions, Inc. the current servicer of this
- loan?
- 18
- Solutions, Inc. begin servicing this loan? 19
- 21 THE COURT: Objection is?
- 22 MR. WEIDNER: Foundation.
- 23
- 24 the auestion.
- THE WITNESS: October 1, 2010.
- 1 familiar with the business practices of
  - 2 Residential Credit Solutions in creating and

at Residential Credit Solutions, are you

- 3 maintaining the business records?
- 4 A. Yes.
- 5 Q. And does your job duties entail you
- having access and reviewing the business records
- 7 pertaining to mortgage servicing?
- 8 A. Yes.
- 9 And do you have access to Residential
- Credit Solutions, Inc.'s business records? 10
- A. Yes. 11
- 12 Q. And does that include access to the
- 13 business records relating to the defendant's
- 14 loan?
- 15 A. Yes.
- 16 Q. Are you personally familiar with
- Residential Credit Solutions, Inc.'s business 17
- 18 records?
- A. Yes. 19
- 20 Q. And are you personally familiar with
- the business records pertaining to the 21
- defendant's loan? 2.2
  - A. Yes.

23

- How are you personally familiar with 2.4
- 25 those records?

- 7
- THE COURT: The objection is?

- how does she know that. So I'm not 12 13 withholding any other questions.
- Q. (By Ms. Kenefic) Is Residential Credit
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- A. Yes. 17
  - And when did Residential Credit
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  - MR. WEIDNER: Objection, Your Honor.

- THE COURT: Overruled. You can answer
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to name a few.

October 1, 2010.

you know that.

- THE COURT: But I do need the witness to tell me how she knows that.
- Q. (By Ms. Kenefic) Ms. Sequete, how long
- have you worked for Residential Credit
- 5 Solutions, Inc.?
- 6 A. Since March of last year.
- 7 Q. And what is your position within
  - Residential Credit Solutions, Inc.?
- 9 A. I am the assistant vice president of 10 servicing.
- Q. And can you describe what your daily 11 duties are within that position? 12
- 13 A. I handle the litigation foreclosures
- 14 in the state of Florida and I review all of our
- business records in regards to those 15
- 16 foreclosures.
- 17 Q. And within your position at
- 18 Residential Credit Solutions, Inc., have you
- reviewed the subject loan? 19
- 20 A. I have.
- 21 Q. And in reviewing the business records
- of Residential Credit Solutions, Inc., can you 2.2
- determine when Residential became servicer of
- 24 this loan? 25 MR. WEIDNER: Objection; foundation.



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Suite 3350 101 East Kennedy Boulevard Tampa, FL 33602 www.esquiresolutions.com A. I have reviewed all the records.

Q. And can you describe what those

3 records are that you've reviewed?

A. I've reviewed the note, the mortgage, the payment history, notes, fees due, collection

notes. Any and everything that pertains to this

loan, I've reviewed. 7

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MS. KENEFIC: Your Honor, if I could actually show the witness a copy of the original note that's in the court file.

THE COURT: You may. Here's the court

MS. KENEFIC: Judge, can I approach the witness?

THE COURT: You can.

Q. (By Ms. Kenefic) Just let me know when 16 17 you're done reviewing it.

A. I'm done.

19 Q. Ms. Sequete, do you have a copy of the

note from Residential Credit Solutions, Inc.

21 business records with you?

22 A. I do.

Q. And in reviewing the original note 23

that's been filed with the Court, does the 24

Residential Credit Solutions. Inc. business

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records copy of the note match the original note

that's filed with the Court? 2

A. It does

Q. And does that note -- is that note

5 that's within the file, the court record, is

that the note that RCS, Residential Credit

Solutions, Inc., currently services?

A. Yes, it is.

MS. KENEFIC: At this time, Your Honor, plaintiff would like to introduce into evidence the original note that's been filed with the Court as Plaintiff's Exhibit Number 1.

THE COURT: Any objection?

MR. WEIDNER: I'm going to object, 15

16 Your Honor, to hearsay.

> THE COURT: How is it hearsay? I just want to be very clear. I think this is

19 what the issue is that's before the Second 20 District.

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MR. WEIDNER: This is a court statement used against my client. This witness has no knowledge of that document

24 other than she's seeing a document.

THE COURT: Response?

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MS. KENEFIC: Your Honor, the witness has testified that the business record, copy -- or the original note that's in the court file is a copy of the business records that RCS maintains. We -- the plaintiff asserts that the original note is

not hearsay evidence. THE COURT: Anything else from the defense on that issue?

10 MR. WEIDNER: It's not that witness's 11 evidence that they can testify to.

12 THE COURT: By "that witness's" 13 testimony, do you mean it's not the 14 plaintiff in this case?

MR. WEIDNER: Correct.

THE COURT: Exhibit Number 1 will be admitted into evidence over the defense objection as stated on record.

(Plaintiff's Exhibit 1, RCS Business Records, was admitted into evidence.)

21 Q. (By Ms. Kenefic) Ms. Sequete, I am going to show you what's been premarked as 22

Plaintiff's Exhibit Number 5 for identification. Do you recognize that document?

25 A. I do.

1 Q. Can you state for the record what that 2 document is?

A. These are our judgment figures.

Q. And the data that's contained within

5 those judgment figures, is that a record that

was made at or near the time of the event of the

7 judgment figures being entered?

A. Yes.

Q. And the data that's contained within 9 10 the judgment figures, is that made by or from information transmitted by a person with 11 12 knowledge?

13

A. Yes.

14 Q. And is the data that's contained within judgment figures, is that kept within the 15

ordinary business practice of Residential Credit 16

17 Solutions, Inc.?

> MR. WEIDNER: Objection; leading. THE COURT: Sustained.

20 Q. (By Ms. Kenefic) Is the information --21 MR. WEIDNER: Objection; leading.

THE COURT: Let me hear the whole 22 23 auestion.

24 Q. (By Ms. Kenefic) And is it the regular

25 business practice of Residential Credit



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85 87 1 MR. GACHE: No, it doesn't say you Solutions, Inc. to put the information from the 2 have to. What I'm saying is I don't know judgment figures into a -- put the data 3 of any other way --3 information from judgment figures into that THE COURT: Maybe I didn't read it 4 4 document? 5 5 MR. WEIDNER: Objection; leading. clearly. 6 MR. GACHE: No. What I'm saying is I THE COURT: Sustained. 6 7 don't know of any other way to ask those MR. GACHE: Your Honor, can Ms. 7 8 kinds of questions without them necessarily 8 Kenefic be heard on the leading objection? being leading to get exactly what the court 9 9 THE COURT: If the question suggests 10 -- the appellate court says you must 10 11 MR. GACHE: The hearsay rules require 11 establish to get the business records in. that you establish those four things. I 12 I don't know of another way to do it. 12 13 Maybe the Court does. 13 think there's an exception that the Court 14 But to say is it part of the is supposed to give a little leeway for 14 regularly conducted business activity to do 15 those four things. You have to prove them 15 that way. So you have to ask the questions 16 this, how else are you supposed to ask that 16 question? But I have to have it that 17 17 the way the evidence rules requires it, and 18 way --18 I've had other trial judges understand it. 19 THE COURT: She's already asked is 19 There are certain times when you 20 that the way you do it in the regular 2.0 just have to ask the question in a certain course, and the witness has already 21 way. We understand what leading means. We 21 just ask that you give a little leeway in answered that. But then we had a long 22 22 that regard on that hearsay rule because 23 extended answer that I think it suggested a 23 24 that's how you have to ask it. ves answer, and that's what I ruled on. 24 THE COURT: I'll take that as a motion 25 So you don't have to respond and I 25 86 88 deny the request to reconsider the ruling. 1 to reconsider my ruling. 1 2 Do you want to speak to that? 2 You may proceed. 3 MR. WEIDNER: I do. It's a yes or no 3 (By Ms. Kenefic) Ms. Sequete, in your 4 question. The witness has to be able to 4 review of Residential Credit Solutions, Inc.'s 5 get the records in under the exception. 5 business records, do -- I'm sorry, strike that. 6 THE COURT: His motion to reconsider 6 Are escrow advances and fees for is based on the fact that he says the Court 7 7 expenses paid out on loans, are those reflected 8 has to give leeway under certain types of within the RCS system at all? 8 9 questions. 9 MR. WEIDNER: Objection. 10 How is it that you say this question 10 MS. KENEFIC: I'm sorry. 11 fits into the certain type of questions and 11 Q. (By Ms. Kenefic) Are those -- sorry. 12 what case law are you depending on. 12 Are escrow advances, payments made for MR. GACHE: I don't really have a 13 13 interest, fees, are those reflected anywhere in 14 Residential Credit Solutions' system? case. I'm just arguing as a matter of 14 15 course where the law says -- I'm reading 15 A. Yes, they are. 16 right from the case -- that the proponent 16 MR. WEIDNER: Leading. 17 of the evidence must establish the record 17 THE COURT: Overruled. 18 is made at or near the time of the event, 18 Q. (By Ms. Kenefic) Where would this 19 was made by an individual transmitted by a information, this data pertaining to escrow 19 20 person with knowledge, was kept in the 20 advances, fees paid out and interest paid, where 21 ordinary course of the regularly conducted 21 would this data be contained?

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business.

THE COURT: Does it say anywhere in

there that the Court has to allow leading

questions to establish that?

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A. It would be in our business records in

Q. And where -- what document would come

our loan servicing platform.

out of that loan servicing platform?

A. Several documents would come out of the loan servicing platform which would contain the judgment figures.

4 Q. Can you describe what documents those -- would come out of that loan servicing 6 platform? 7 A. Well, you know, the payment histories,

escrow payment history, insurance payment 8 9 history, original balance, unpaid principal 10 balance history, all those histories would come 11 out of our loan servicing platform.

Q. What is that loan servicing platform that RCS employs in which to show all this data?

A. It's called FiServ.

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Q. How are you personally familiar with 15 this FiServ system? 16

A. I work with it on a daily basis.

18 Q. And what kind of data is contained in 19 this FiServ system?

A. Everything that is -- everything on the loan from the time that we bring the loan -that the loan is transferred to Residential

23 Credit Solutions, Inc. to present. 24 Q. And is the document -- strike that.

Credit Solutions' FiServ system.

insurance to is in there as well.

that particular document has in it?

that document is?

25 And can you describe for me what

Exhibit 5 -- what's been premarked as

Plaintiff's Exhibit 5, can you describe what

A. It is screen shots from Residential

Q. And can you state for the record what

A. It contains the defendant's name and

property address, such things as the interest

due, the original principal balance, the unpaid

received and expense advances. Even the

defendant's social security number is in here.

their next payment is due, who we pay property

MS. KENEFIC: Your Honor, at this time

principal balance, escrow advances, last payment

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When last payment -- when they were paid, when 14 15 16 17 18 19 20 21

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plaintiff would like to move into evidence what's been premarked as Plaintiff's Exhibit 5 as Plaintiff's Exhibit 5, the judgment figures. MR. WEIDNER: I'm going to object,

Your Honor. It's all hearsay. It's business records that haven't been properly authenticated. It's summary records that

are not the complete record.

I had the opportunity to cross-examine this witness. We looked at the records there with Ms. Sequete the deposed witness. My question is the witness -- the witness admitted that the records that are before her now are summary data compilations, not all the information.

MS. KENEFIC: Your Honor, this witness has testified that the particular document, Exhibit 5, contains escrow advances, contains judgment figures, it contains fees paid out, it contains the loan number, it contains the defendant's name, it contains all the information that is required in order to establish that money is owed on this particular loan.

We have properly laid the predicate for business records exception and that's what we are asking the Court to introduce in evidence as -- as a business record of Residential Credit Solutions, Inc. in order to testify -- have this witness testify as to the amounts that are owed on this particular note.

We've already had AHMSI testify as to its loan payment history and that's already been introduced into evidence. THE COURT: Do you want to be heard? 92

MR. WEIDNER: Absolutely. We'll get to that. As my good counsel just noted, she's testified to previous records that, while she hasn't stated, I assume are part of those records. But the point is, this witness has testified that those are summary. I'm not disputing about what she said about what's in there. The fact is, what this witness has said is that those are summary records, not the full record.

MR. GACHE: Your Honor, I'd like to point out that --

THE COURT: You don't need to. I'm going to overrule the objection. I'm going to admit Exhibit 5 into evidence, and noting the defense objection, and it can be taken up on appeal.

You may proceed.

(Plaintiff's Exhibit 5, Judgement Figures, was admitted into evidence.)

(By Ms. Kenefic) Ms. Sequete, do you



93 95 1 THE COURT: Thank you. Cross? know what information the judgment figures 2 MR. WEIDNER: No cross-examination. contain? 3 THE COURT: You may step down. 3 A. I do. 4 Plaintiff may call your next witness. 4 Q. And what kind of information is 5 MR. GACHE: Judge, the plaintiff contained in the judgment figure? 6 A. They contain the unpaid principal 7 THE COURT: Defense may proceed. 7 balance, the original principal balance, taxes, MR. WEIDNER: If it please the Court, insurance paid, any other fees incurred such as 8 8 9 Your Honor, at this point in time we're 9 appraisals or BPOs. 10 Q. And as of today's date, do you know 10 going to move for a directed verdict. 11 the total amount that's owed to the plaintiff by 11 Primary basis, and there are many, but 12 first is going to be there's been defendants? 12 13 absolutely zero testimony from the 13 A. I do. It's \$741,815.04. 14 plaintiff regarding the date of endorsement Q. As of today's date, do you know what 14 on the original note. 15 15 the unpaid principal balance is owed? 16 The case out of the Second DCA 16 A. The unpaid principal balance is recently decided. Feltus versus U.S. Bank. \$537,055.69. 17 17 18 stands for the proposition -- and it's 18 Q. And can you testify today as to the 19 found in Footnote Number 2. I'm showing total amount of interest that's owed on this 19 20 counsel Footnote Number 2 under Feltus 20 particular loan? 21 21 A. The total amount of interest is asserts that even after they had properly 22 \$160,466.63. 22 amended the complaint, in fact they did in this case, they needed to show that the Q. And can you state for the record the 23 23 24 endorsement in blank was effectuated before 24 years that the interest includes? 25 the lawsuit was filed. 25 The interest includes from '08 to --94 96 from '08 to today. 1 Counsel here on the other side has 2 Q. And were there escrow advances made on 2 had not one but two witnesses that had an this particular loan by the servicer? opportunity to talk about the note. 3 3 4 A. Yes, there was. 4 Neither one of them did, Your Honor. We've 5 Q. And what were these advances for? 5 had deposition testimony. Neither one of 6 A. We advanced monies for taxes and 6 them did, Your Honor. So the standard 7 insurance. 7 there is that they failed to introduce that 8 Q. And can you state for the record what 8 evidence under Feltus and we're entitled to 9 the total amount was advanced for those 9 a directed verdict based on that. 10 particular -- for taxes and insurance? 10 THE COURT: Somebody gave me Feltus A. The total was \$30,083.19, taxes was 11 11 earlier but I can't seem to lay my hands on \$16,227.32, and insurance was \$13,855.87. 12 12 13 Q. Were there any fees incurred due the 13 MR. WEIDNER: Should make the record property evaluations and BPOs and appraisals on clear that there was an amended complaint 14 14 15 the property? 15 filed subsequently --THE COURT: Which one are we talking 16 A. Yes, \$1,358.60. 16 17 MS. KENEFIC: Your Honor, at this 17 about, in this case? 18 time, I have no more questions for this 18 MR. WEIDNER: In this case, Your witness. Honor. The issue is that, like in Feltus, 19 19 20 THE COURT: Cross? 20 when the plaintiff filed the original

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MS. KENEFIC: Just as a method of

reserving, we do have attorney's fees

that's reflected in the judgment. We did

file an affidavit for those attorney fees,

so I'd just like to put that on the record.

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complaint, there was no note attached to

that complaint. In fact, I think we should

that was filed and make that record clear,

look at the record right now so it's clear

so if we look at the original complaint

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97 1 there was no note attached to it. There 2 was no copy of the note attached to it. 3 THE COURT: To what, the amended --4 MR. WEIDNER: To the original 5 complaint filed in this lawsuit. 6 THE COURT: To the original complaint? 7 MR. WEIDNER: Correct. THE COURT: The original complaint had 8 9 no copy of the note? 10 MR. WEIDNER: Yes, that's correct, no 11 THE COURT: What about the amended 12 13 complaint? MR. WEIDNER: When they did get around 14 to filing the amended complaint, they did 15 16 have a copy of the note and it was, in 17 fact, endorsed. 18 THE COURT: Now, so your position is 19 that they have not established the date of 2.0 the endorsement was before the filing of 21 the original action October 4 -- that's the

wrong date, December 2, 2008. MR. WEIDNER: Correct, Your Honor.

And as Feltus, in particular, most recently clarifies -- but there are a variety of

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other cases prior to that -- standing must -- standing must be acquired at the inception of the lawsuit, not acquired subsequently. They've not introduced any evidence of that fact, that's number one.

MR. GACHE: Do you want to take them one at a time?

THE COURT: No. Give me all of your argument for DV, all of your response, brief response, then I'm ruling.

MR. WEIDNER: There are two types of cases, when they own and hold and --

THE COURT: This is issue two? MR. WEIDNER: Issue two. The plaintiff has failed to introduce any evidence whatsoever that either one of the witnesses that they have called have any relationship to the note or mortgage in

They have, in fact, said, both witnesses, we are the servicer but they have not introduced a single piece of evidence which gives them the authority to be here in front of the Court. There are a number of cases that deal with this, but

the fact of the matter is that under MERS versus Azize, a long time ago out of this very district, there's a genuine issue of material fact as to who owns the note and who has the standing to foreclose, and that's what we're talking about here.

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There's another party that owns the note and mortgage at issue in this case. Look at the way they pled it both in their original complaint and in the amended complaint. They asserted they either own or hold or are servicing the loan. In deposition they testified that we are servicing the loan. So they have admitted that they do not own the note or mortgage, that they're merely servicing.

And the fact of the matter is that they have to provide some evidence of their relationship to the principal that -because they're in the court acting as an agent for a principal. If you look at both of their complaints, there -- but I just want to set the amended complaint. Let's focus on that one.

They're acting as the agent from an

98 undisclosed principal. I've been asking 1 from the beginning: Give me some proof, 2

give me some authorization,

4 interrogatories, discovery, deposition, in

5 the request for production, request for admissions. They refused to provide 6

anything.

The case law which stands for proposition that the party seeking foreclosure must present evidence that it owns the note and mortgage, Lizio versus McCullom 36th So.3rd 927, that's out the 4th in 2010. Verizzo, that's out of the 2nd DCA, V-E-R-I-Z-Z-O, versus Bank of New York 28 So.3d 976. There's a genuine issue of fact as to whether Bank of New York owns and holds the note and has standing to foreclose the mortgage in question.

To grant the judgment of foreclosure in favor of plaintiff, the trial court would have to find, among other things, that the plaintiff owned the mortgage and had performed all conditions precedent if anything. That's Dykes versus Trustbank 567 So.2nd 958. That's out of the 2nd 990.



question.

So that's my argument regarding providing to the Court some evidence that you have any relationship to the note and mortgage in question. They have not done that in this case. Your Honor. We're entitled to directed verdict. Number three, the third issue, both the witnesses that they presented testified that they are here acting as servicers. Because they are acting as servicers, they do not come under the holder provisions of the Uniform Commercial Code. Under 673.301 it doesn't say that a person may be

they're not or alike; however, if they're holding it, they only get the rights that the transfer had any instrument. That's Florida Statute 673.2031, subsection 2.

entitled to enforce the instrument, either

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It goes on further to state that if a transferor -- and we'll start with the originator. American Brokers Conduit was the originator on here. They're the name that's on there. There's testimony that the first witness, American Home Mortgage Servicing, was servicing that on behalf

else. It's a term of art that is particular to a contract between one party or another. It's not a legally operative word

So if the Court is going to rely on their testimony, they need to present the contract that gives him the basis for that. Neither one of the plaintiffs introduced evidence of the endorsement. We put the burden onto them --

THE COURT: I thought that was your issue too. You're getting me confused.

MR. WEIDNER: That is, Your Honor. Let me give you four.

THE COURT: Go ahead.

MR. WEIDNER: We shifted the burden to the opposing party to prove the validity, the endorsement of the note. They failed to do so. They didn't introduce any evidence of that. Under 673.3081, the failure to do so, they have not shifted the burden. They haven't proven their case.

Issue number five, the note at issue in this case is nonnegotiable. The case that -- the issue before the Court is that

of -- was servicing. So presumably something was transferred from the originator, American Brokers Conduit, but it was not the whole note, it was just, arguably, the right to service it. But they admitted they don't own it, they're servicing it.

The statute asserts if a transferor purported to transfer less than the entire instrument, negotiation of the instrument does not occur. The transferee has no right under this chapter, has only the rights of the partial assignee. That's Florida Statute 673.2031, subsection 4.

That's what has occurred in this case. The note was transferred for potentially but only the rights. They have not asserted that they own it.

Again, back to this issue, the American Home Mortgage Servicing, Inc. representative asserted they're just the servicer. They don't own the note. This is not a legally operative word, "servicer." It's not like a personal representative or a trustee or anything

they have not proven up that the note itself is negotiable, much less proven the conditions that require it to be negotiated.

The third -- I guess this would be the sixth one now, is that the mortgage at issue in this case, paragraph 22, requires that a default letter be sent out to the parties to that contract. The plaintiffs have issued -- have entered no default letter on behalf of one of the parties to the lawsuit, the wife, Teri Dittrich-Hassell. The failure to introduce evidence that they sent a default letter to the second party to the contract renders a failure of that important condition precedent.

They may assert that the provision in the mortgage which asserts that notice to one party is notice to both may carry today, but it does not because there are important constitutional and homestead protections here which the spouse is entitled to.

The plaintiff and their witnesses



failed to introduce competent evidence that a default had occurred under the terms of the mortgage. They introduced summary evidence but they didn't introduce any summary evidence -- or any complete evidence. And those are the basis, Your Honor. THE COURT: Say number seven again for me, please, so I can write some notes. I'm sorry, this last one you just mentioned, summary figures. MR. WEIDNER: Yes, that they didn't introduce default. They testified as to figures which were summaries of others but nobody was able to testify specifically to 

Second, a related element to that was we recall that they entered in the letter, and I said: Sure, you can enter in a letter but that's not proof of default. That's the issue, they didn't get in any proof of default.

That's it, Your Honor.
THE COURT: Thank you.

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a default.

MR. GACHE: Honestly, I had trouble

the demand letter in evidence, that's evidence that a letter was sent to the borrower defaulting the borrower. And the question of whether he thinks it's good notice or not, that's a different issue but it's not an issue for directed verdict. We have both loan payment histories in evidence by two different competent witnesses, one who serviced the loan for two years and one who has been servicing the loan since 2010. Both have all their figures into evidence. Okay, so we have

all of that record evidence.

that's the evidence of security. We have

Now, let me start with the standing at the time of filing. He made a point that Feltus states that the endorsement -- we have to know that the endorsement was prior to the filing of the lawsuit, and I agree with that. You don't have to give an exact date but you have to be able to establish that you were the person who held the note on the day the lawsuit was filed, because if the note is made payable to a specific person and you're not that person,

keeping up on all of them. I'm just going to try to respond to as many as I could write down. If you think I missed something or if there's something of concern to the Court, you'll remind me and I'll address it.

First of all, let's remember this is a motion for directed verdict. That means there was absolutely not a scintilla of evidence on the part of the plaintiff that would have satisfied a particular element of our prima facie case, and, therefore, he's entitled to judgment as a matter of law.

This is not a summary judgment standard. It has nothing to do with material issues and facts that he cited case law from summary judgement cases. We're at trial. So the question is: Did we sustain our burden sufficient to get by a motion for directed verdict?

Let's retrace our steps. What do we have in evidence? We have the note in evidence, so that's the evidence of the debt. We have the mortgage in evidence,

you need that blank endorsement prior to filing the action.

Well, don't we remember what Ms. Ibarra testified to? We put her on the stand and I specifically said: Did you have possession of this promissory note in 2008 prior to filing the action as it exists today with the endorsement, and she said: Yes. That was the testimony from Ms. Ibarra. That's why I elicited it. So that satisfies that issue. I don't have to give a specific date of endorsement. Nobody knows the dates of these endorsements. They're not dated. But I if can establish beyond --

THE COURT: That's one of my big pet peeves, by the way.

MR. GACHE: Is that they don't date endorsements. But that's commercial paper, that's the UCC. They don't date endorsements. But I have to establish that we had it on the date of the filing of the lawsuit. I think I did that. I certainly don't think it's a directed verdict issue. The testimony came directly from the



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witness's mouth.

This issue of no relationship of the note and the owner, I guess what he's basically saying is a servicer cannot come in here if, in fact, they are the plaintiff -- remember, we don't have the Chase problem that you had earlier this morning. We have the plaintiff. They held the note. They said they had possession before we filed a lawsuit. So they were, in fact, a holder.

Now, I could read to you -- I don't know if you got a chance to read some of the cases I gave you over lunch, but I can read to you right out of the Fourth, right out of the Second, right out of the Fifth that the party that holds the note and mortgage in question has standing to bring and maintain a foreclosure action. That's just one of one hundred I could give you. But that's from Lippi, L-I-P-P-I, Fifth District case, January 2012. The person having standing to foreclose a note secured by a mortgage may be either the holder of a note or a nonholder in possession of the

that right away. But we would think that with all the case law I've given you, that a holder is all you needed here.

You should rule for us and let him take it up on appeal that an owner needed to have been here today, because we've given you the case law that says a holder is all you need. And a holder is merely one in possession. It can be a servicer. It can be your sister. It can be my brother. Anybody holding the note has the right to enforce it if you believe it's a negotiable instrument.

So let's segue into that argument.
He claims it's not a negotiable instrument.
The only case he gave you was a GMAC car loan case. Car loans may read different than mortgage loans, but I think you know by now, and the thousand of foreclosures that have gone on in this state for the last three or four years, you would have seen one case at least that said a mortgage note is not a negotiable instrument. You haven't seen one case that a mortgage loan is not negotiable. He's shown you a car

note.

We are a holder in possession.

AHMSI was the holder when it was filed.

It's been service-released to Residential

Credit. They are the now-plaintiff today.

We did the motion to substitute under 1260.

That's what happened, that's how the rule got written because interests transfer sometimes during long periods of a lawsuit.

So the fact that we don't have the owner here from whoever the investor may be, you won't find one case that says that because the owner didn't testify at trial, motion for directed verdict granted. You may see cases where on summary judgment it wasn't clear who the owner and holder were or if they were separate or if they were the same person, but that's summary judgment.

We are here at trial on a directed verdict motion where, as a matter of law, you can make the call. Did the owner have to be in the courtroom today to testify? If that's your position, that's a matter of law. The appellate court can deal with

loan. I can't fight him on that one. I haven't read the terms of that car loan.

But we're here today to foreclose a mortgage like any other foreclosures going on all around the country. That mortgage note is clearly negotiable. It's a negotiable instrument. It has an endorsement in blank and it was presented to the Court, and I remind the Court it's in evidence.

I talked about the holder being the one in possession. I'm not sure what his argument was on that, but the holder was here today. He challenged the signature on the endorsement and he claims by simply asserting an affirmative defense, therefore, he wins. Well, on a motion for directed verdict we know that's not true because he didn't get any evidence in yet. He hasn't put on anything to establish that the endorsement is somehow fraudulent or not valid. Remember, all he did is assert a defense, that's on paper. We're at trial now.

If I was at summary judgment, I may

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have to meet and defeat all of those defenses as a matter of law. But we're at trial, so for purposes of my case, he can't argue on directed verdict that the signature bears some sort of problem. Just because he asserts it, doesn't mean I have to make it into my case in chief.

In fact, a comment on the rule that -- the UCC rule says that even if he challenges it in his defense, he still has to establish by competent evidence something that would shift the burden to me. He hasn't had anything in evidence yet. The farthest we got was some discussion in a motion in limine at the beginning of the trial that he thinks that this person who signed this endorsement had problems in another case, in another state, for another client. It's not competent evidence. There's no reason to challenge the endorsement, not in a motion for directed verdict.

As far as it stands now, the note is in, the endorsement is presumed valid because it's self-authenticating, and the

commercial code says it's presumed valid. So there's no issue on the signature. The fact that it's not negotiable, we talked about that already.

The default letter, let's talk about the default letter. Default letter is in evidence. It went out to the borrower. It went to the notemaker, Mr. Hassell. It indicates in the mortgage signed by Mrs. Hassell that notice to one is good for notice for both. But what he says to you is: Well, there's constitutional concerns, they have homestead rights. Notwithstanding whatever they had agreed to in the contract, she should get her own notice when she signed the mortgage that said notice to one is good as a notice to me. What he's basically saying is parties to a contract waive certain rights. They can even waive their constitutional rights.

Don't we waive the constitutional rights to homestead when I sign a mortgage and you can now foreclose and kick me out of my own house. People waive constitutional rights all the time.

The parties waived any argument that they don't get separate notice by signing a contract that indicates that I'll take -- notice for one is notice for both, and we rely on that provision of the mortgage. He admits that it's in the mortgage, I can point it out to you, but it's not a fact in dispute. The mortgage is in evidence, you can take notice of it. And so the default letter only going to one is all that the servicer needed to send.

And then in terms of the fact -- I guess his last argument was that we failed to establish that there was, in fact, a default. Simply because we sent the default letter, doesn't mean there wasn't a default. First of all, this is a motion for directed verdict so all inferences go in our favor.

So number one, the fact that we sent a default letter that said you were in default, that in and of itself is some scintilla of evidence that there was a default. You wouldn't be able to find that there was absolutely no evidence in

default. But better than that and just to ease any concerns you might have, both answers testified -- strike that.

Ms. Ibarra testified that the last payment made on this loan was July 2008. She indicated that that was the last payment that they received and there have been no payments made since August of '08. The notes is in evidence. It calls for successive payments. The mortgage is in evidence. By hearing testimony that there was no payment made since July of '08, clearly we established default.

And then Ms. Sequete came on and she indicated what the total amount due is as of today for advances, for unpaid balance, for fees. So she's established the actual amount. We've done everything that the plaintiff is supposed to do in a foreclosure trial. We've met all of the criteria for a prima facie case.

We would ask that his motions for directed verdict be denied.

Now if I've missed anything, certainly the Court will remind me and I'll



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address it, but I think I caught them all.

THE COURT: I think you did. I was running through them as you gave them to me.

MR. GACHE: Thank you. THE COURT: Brief reply?

MR. WEIDNER: I'll be very brief, Your Honor.

I think what's appropriate at this point in time is for the Court to have the transcript transcribed so that we can determine what were the facts. Counsel asserted what some of the facts were ---

THE COURT: Wait. Is there -- you want me to stop the trial in the middle and have the transcription?

MR. WEIDNER: I think that you should have the transcription to review and determine directed verdict --

THE COURT: No offense, but I do trials every day. I don't -- you think in this economy I can afford to wait in the middle of the trial -- who's going to pay for the transcript? We don't even have enough money to keep judicial assistants.

because the plaintiff is the holder, and I think that's based on the Riggs case out of the Second District.

Now, number three is the same issue. I think the servicer doesn't come under the holder position. The Court is finding that in this case, the plaintiff is the holder. Again referring to the Riggs case.

The Riggs case, as you will recall, differentiated between the case that we talked about for a long time, which was the BAC Funding case versus Jean-Jacques, which, of course, was a summary judgment case, but they differentiate. And they said in the case -- in the Riggs case, they said unlike the plaintiff, the BAC Funding, Aurora offered both affidavits and the original note with a blank endorsement. That supported its claim that it was the proper holder of the note and mortgage.

Now here we didn't have affidavits because we're at trial. So the Court finds that the plaintiff has presented prima facie case that they're the holder of the note, which is now in evidence.

MR. GACHE: And the only issue would be if you couldn't remember what happened two hours ago.

MR. WEIDNER: Counsel asserted that one -- that the key fact that the witness testified when the note was endorsed, let's find it on the transcript.

THE COURT: I remember the testimony. You don't have to find it. I remember that.

MR. WEIDNER: My position is that there is no evidence when it was endorsed that's a requirement under Feltus.

THE COURT: Thank you. With regard to issue one, the plaintiff's witness testified that the blank endorsement was on the note when her employer came into possession of the document prior to December 2, 2008.

Point two is the issue of whether or not there has to be evidence or a copy, perhaps, of the servicing agreement to endorsement of mortgage. The Court is finding on that issue that the plaintiff does not have to provide that information As to Point four that the defendant
shifted the burden to plaintiff regarding
the date of endorsement, I've already made
a finding that the plaintiff's witness
testified that the blank endorsement was on
the document when they came into possession
of it prior to December 2, 2008.

Point five, the note is not negotiable, the Court finds that it is a negotiable instrument. Again, I'll go back to the Riggs case which says: A mortgage loan servicing company's possession of the original promissory note endorsed in blank was sufficient under Florida Uniform Commercial Code to establish that it was the lawful holder of the note and entitled to enforcement of its terms in a case where there was no issue of authentication. That's the June 16, 2010 ruling on the Florida District. The Court is finding that it's a negotiable instrument here.

Six, the mortgage required a default letter and the defense contends that there was none as to the wife. The mortgage document does say that notice to one is



notice to both, and even though it's a homestead property, the defendant's have a right to contract that right away which, in this case, they did by signing that document. And then point seven was the --plaintiff presented summary figures only but no specific testimony of default. But, in fact, the plaintiff witness did testify to default by the defendant's and the

payment of this note. And so the Court

findings, deny the motion for directed

will, on that basis and with those

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verdict.

Now, I'm going to ask,
unfortunately, to take another quick break
because I also have a two o'clock calendar.
So if you could give us -- this trial -it's 2:40. If you could come back, please,
at 2:55, I'll take it back up. We'll start
with the defense side in the case. I'm
just going to address the two o'clock
hearings.

(The Court heard other matters.)

attached to it as an exhibit a copy of the original note endorsed in blank which matches the original note filed with the Court on 10/9/09. But, again, remember there was no note filed.

THE COURT: I'm not really clear on what that means.

MR. WEIDNER: I'm not either. Can I mark these?

THE COURT: Are you offering this into evidence?

MR. WEIDNER: Yes, Your Honor.

13 THE COURT: Any objection?

MR. GACHE: No.

THE COURT: This is Defense 1?
MR. WEIDNER: Yes. Your Honor.

THE COURT: That will be admitted as Defendant Number 1 in evidence. That is the request for admissions. And you're

offering this as Defense 2?

MR. WEIDNER: Yes, your Honor. THE COURT: Notice of service. So that's the request itself. Is this a copy of the same thing or how are they

different? So the request is -- the

MR. WEIDNER: If it please the Court, Your Honor, I'll try to be real brief.

Defendant would like to begin by reading into the record the request for admissions that were served on plaintiff on '12

January 13. They were -- I'm sorry, they were served on plaintiff on 21 December

2011 as the second request for admission, and then I received the answers on January 13, 2012.

Your Honor, again, on December 21, 2011, the defendants, Ernest and Teri Hassell, sent the following request for admissions to the plaintiff: Number 5, admit that the complaint filed by plaintiff on or around December 16, 2008 contains the count to reestablish loss note.

The answer of the plaintiffs: Admit.

Number 6, admit that there is no note with blank endorsement attached as an exhibit to the original complaint by plaintiff on or around December 16, 2008.

The Answer 6, admit. Plaintiff amended file complaint filed 9/10/09, has

answers are 1 and request is 2, okay.

(Defendant's Exhibit 1, Answers, was admitted into evidence.)

(Defendant's Exhibit 2, Request, was admitted into evidence.)

MR. WEIDNER: Next, defense would admit Defendant's First Request for Admissions that were served on 11/2010.

MR. GACHE: The last one you just said. 5 and 6. which ones?

MR. WEIDNER: All of them.

Your Honor, I've shown it to my colleague over here. Defendant's First Request for Admissions, I'll read each admission and then I will note what they filed here, but the point I want to make first, Your Honor, is these were served on plaintiff 11 August 2010.

What I have in my hands, Your Honor, is answers that were not responded to by this plaintiff at all but they were not filed until April 21, 2011. So I would ask that each of the requests for admission be deemed admitted based on the failure to respond.



125 THE COURT: I'm not sure I'm clear on 1 MR. WEIDNER: I'm making my case right 1 2 now and this is my case, and the Second DCA 2 what they answered but not until the later 3 has been clear, no motion, no relief, no --3 4 in any event, the second point is, Your 4 MR. WEIDNER: Correct. Those were 5 Honor said discovery is closed, no 5 filed August 2010. They were in the hands 6 discovery motions. You closed discovery. 6 of the plaintiff August 2010. They did not 7 MR. GACHE: This has nothing do with 7 get around to answering those until months 8 8 discovery. This would be a motion that you and months and months after the 30 day set 9 could have made as soon as he got our 9 expired. I'm holding in my hand an answer 10 responses to say they're untimely, I move 10 filed on behalf of Residential Credit that 11 was filed 21 April 2011. 11 to strike them or not to sit on them and be THE COURT: You are offering this into 12 quiet after I rest my case and say: Oh, 12 13 yeah, you didn't answer these on time so I 13 evidence? 14 want every fact in this case admitted from 14 MR. WEIDNER: Yes, your Honor. 15 a defense side. 15 MR. GACHE: Our response is, Your 16 THE COURT: But you're asking me to do 16 Honor, that you can't wait until trial to 17 two things. One, I thought I was being 17 spring something like this on the 18 asked to put these in evidence but then, 18 plaintiff. This is a gotcha tactic that 19 two, I think I had the motion in from the 19 the appellate courts have absolutely 20 defense to deem the admissions admitted 2.0 frowned upon. He saw that we filed our 21 because the answers were filed late; is 21 response, albeit late, and he has now that right? 22 waited over a year now. What was the date 22 23 MR. WEIDNER: Yes. 23 of the actual answers? 24 THE COURT: You've already responded 24 THE COURT: April 21st of 2011. 25 to their motion to deem admissions admitted 25 MR. GACHE: He's waited close to a 126 128 1 year knowing that we filed a response. 1 because the answers were filed late on 2 It's one thing if we had never filed a 2 April 21, 2011. I will acknowledge I'm 3 response but he's known we filed this 3 going to deny the motion to deem them 4 response. He's let it sit in his file. 4 admitted. The second district can take up 5 He's never moved to strike it. He's never 5 that issue. 6 had it called up for some sort of hearing. 6 Now, the defendant has requested 7 All he's doing now is saying: I want them 7 they be admitted into evidence. Any 8 all being admitted. At a minimum, he can 8 objection? 9 move for a tenet or relief from technical 9 MR. GACHE: No objection. 10 admission, which is well within your 10 THE COURT: Composite exhibit or 11 prerogative and you can even do it after 11 Defendant's 2? 12 the deadline. That's what that motion is 12 MR. WEIDNER: Composite is fine. 13 for 13 THE COURT: Composite Defendant's 3 in 14 But at a minimum, Judge, we've 14 evidence. Next. 15 already established testimony. We've (Defendant's Exhibit 3, Composite, was 15 16 already this morning taken evidence on 16 admitted into evidence.) 17 these issues and now he wants some 17 MR. GACHE: Now you're going to have 18 variations that are in the admissions to be 18 to call a witness. 19 deemed admitted after we just took evidence MR. WEIDNER: Your Honor, I'd like to 19 20 to the contrary. So there's a complete 20 ask this exhibit to be marked Number 4. 21 21 THE COURT: All right. docket of facts in which should not be 2.2 condoned in this particular court or 22 MR. WEIDNER: Your Honor, there is an 23 anywhere else. 23 assignment of mortgage that postdates the MR. WEIDNER: Your Honor. filing of a lawsuit by more than a year 24 24

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and --



THE COURT: Brief reply.

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131 129 1 THE COURT: Wait, we're not at closing 1 MR. GACHE: What's Number 2? 2 MR. WEIDNER: Number 2 is the 2 arguments yet. So call the witness as you 3 plaintiff's alleged default letter. 3 like or admit evidence or carry on. 4 THE WITNESS: I've not seen this 4 MR. WEIDNER: Admit this. 5 letter. 5 THE COURT: You're asking. Any 6 Q. (By Mr. Weidner) Thinking back in time 6 objection? 7 to the date that is asserted on this, 7 MR. GACHE: My objection is relevancy. 8 September 3, 2008, do you recall receiving such 8 He doesn't have any testimony yet. We're 9 a letter? 9 not sure what issue it goes to until he 10 A. No, I don't. I've never received such 10 lays a foundation or some sort of 11 predicate. What issue is it being 11 a letter, Your Honor. I would distinctly proffered for in the defense case? That 12 remember it. 12 13 MR. WEIDNER: Your Honor, I think 13 would be why. Just because it's a 14 these are all your exhibits here. I'm certified copy, that just gets around the 14 finished with the witness, Judge. 15 15 authenticity problem. Still have to have a THE COURT: Cross? 16 16 relevance basis, and I don't know what MR. GACHE: No questions. 17 17 that's being offered for at this particular 18 THE COURT: No questions. You may 18 moment because he hasn't even called a 19 step down. I have one question, I'm sorry, 19 witness yet. 20 what was your address on September 3, 2008? 20 THE COURT: Okay. I'll sustain the 21 THE WITNESS: 1426 75th Circle 21 objection and you can call a witness and Northeast, St. Petersburg, Florida, 33702. 22 try to get it in that way. 22 23 THE COURT: At that period of time or MR. WEIDNER: I'd like to call Ernest 23 24 during that period of time, did you have 24 Hassell. 25 any difficulty with mail delivery? 25

ERNEST C. HASSELL, (Sworn)

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note?

**EXAMINATION BY MR. WEIDNER:** 

Q. Mr. Hassle, I'm going to show you what is in the court file. Sort of partition this off to show that this is indeed what is in the court file, and I'm going to ask you whether you see in this court file a copy of a promissory

MR. GACHE: Objection. I think the document, certainly the court file speaks for itself. If counsel is trying to establish the original complaint did not have a note attached to it, you've got an admission on that already from us and I'll stipulate to it as well.

THE COURT: So stipulated. Keep moving. Was it Plaintiff's 2, 3 or 4 in evidence or 5? They're right here. And Number 1, of course, is in the court file stamped.

Q. (By Mr. Weidner) I'm showing you what's been previously marked as Plaintiff's Exhibit 2. I'm going to ask you, did you get a copy of that document?

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1 THE WITNESS: Perpetually. My 2 neighbors got my mail. It happened guite

frequently in the course of 18 months.

THE COURT: Thank you. Any questions based on the Court's question?

MR. GACHE: I do.

**CROSS-EXAMINATION** 

BY MR. GACHE: 9

10 Q. Do you have any evidence whatsoever that AHMSI did not actually mail this letter to 11 that address other than the fact you say you 12 13 didn't receive it? Do you have any other evidence that you know of that they didn't 14 actually place it in the mail to you? 15

A. I have no evidence on my end to show receipt of it.

Q. You said you didn't receive it but I'm asking, do you have any reason to believe that 19 20 AHMSI didn't send it, anything you can point to, 21 any evidence?

A. I guess what I'm saying is I didn't 22 23 receive it. I'm also saying that I didn't sign for such a letter, certified or otherwise. 24

25 Q. Did you tell me that some people



]	Hear	ring Before Judge Williams		February 15, 2012	2
Ī		133		135	,
	1	picked up your mail and you picked up their	1	MR. WEIDNER: To show that it was	ı
	2	mail, you all helped each other out?	2	filed after the fact and that is evidence	ı
	3	A. No. What I said was that the mail	3	of the fact that they didn't have standing	
	4	person has changed during about a year and a	4	at the time they filed the lawsuit. That's	ı
	5	half probably three or four times.	5	the central issue of this case. That's the	ı
	6	Consequently, my mail was showing up at my	6	relevance of that document.	ı
	7	neighbor's mailboxes. My neighbor's mail was	7	THE COURT: Response?	
	8	showing up in mine.	8	MR. GACHE: My response is that	
	9	Q. Think that might have been what	9	assignments of mortgage are irrelevant with	
	10	happened here?	10	respect to standing. So he has to	
	11	A. I don't know what happened to it.	11	establish a relevant basis. I have all the	
	12	MR. GACHE: Thank you for your candor	12	cases for you. I think you've seen them.	
	13	about the mix-up with the mail.	13	In fact, I've might have even cited some of	
	14	THE COURT: Any redirect?	14	them already, that an assignment recorded	
	15	MR. WEIDNER: No, Your Honor.	15	after the date of the filing of the lawsuit	
	16	THE COURT: You may step down. Call	16	is irrelevant to the issue of standing.	
	17	your next witness.	17	Standing is who held possession of	
	18	MR. WEIDNER: Your Honor, I'd like to	18	the note on the date of the filing. So it	
	19	argue this assignment that I would like to	19	doesn't come in for any relevant issue,	
	20	introduce.	20	plain and simple. He can't just throw up a	
	21	MR. GACHE: We're at the same page we	21	recorded document and say it comes in with	
	22	were before, no witness and no evidence.	22	no witness, no testimony. It has to go to	
	23	THE COURT: You can put a witness on.	23	a relevant issue.	
	24	I've sustained the objection to you just	24	THE COURT: I'm going to mark it for	
	25	getting it in without a witness. So now	25	ID only and I'm going to stand by my prior	
Ì		134		136	;
	1	you either have to offer it or take it up	1	ruling that I've sustained the objection to	ı
	2	to the Second.	2	this coming in with nothing more. The	
	3	MR. WEIDNER: I would like to offer	3	defendant can, of course, call the	
	4	it.	4	witnesses. At this point I'll mark it for	
	5	THE COURT: We already did the	5	ID only as defense guess it would be.	
	6	offering without a witness and I already	6	So I'm going to mark this Defendant's	
	7	sustained an objection. So they've	7	Number 4 for ID only.	
	8	objected to relevance. So if you could put	8	(Defendant's Exhibit 4, Assignment,	
	9	on a witness and you could establish that,	9	was admitted for identification.)	
	10	of course I can reconsider it.	10	THE COURT: So it is part of the	
	11	MR. WEIDNER: I have a certified copy.	11	record. It was, in fact, offered in	
	12	It is a self-authenticating document that	12	evidence by the defense. An objection was	
	13	I'll urge you to reconsider based on that.	13	raised by the plaintiff which the Court has	
	14	THE COURT: I'll mark it for ID.	14	sustained. So it's not in evidence but	
	15	It'll be part of the record. It'll be part	15	it's certainly part of the record.	
	16	of the record so the Second DCA can	16	You may present your next witness.	
	17	establish it.	17	MR. WEIDNER: Two very brief things,	ı
	18	MR. WEIDNER: Well, this is the	18	Your Honor, and then I'll wrap up. I had	
-	19	important thing, the case law provides that	19	the opportunity to take the deposition of	
	20	assignment can be used to establish	20	plaintiff's witness Melissa Sequete, and	
	21	standing and that's what we have is the	21	I'd like to read from page 111 of that	
	22	question about whether it's standing.	22	deposition.	
	23	THE COURT: Wait a minute, since	23	THE COURT: What is the spelling?	
	24	you're not trying to establish standing,	24	MR. WEIDNER: S-E-Q-U-E-T-E.	
- 1	25	what would you be introducing it for?	25	Ouestion Lasked	

Question I asked --



what would you be introducing it for?

Heari	ing Before Judge Williams		February 15, 2012
	137		139
1	THE COURT: Page and line, please.	1	and that was not done and no specific
2	MR. WEIDNER: Page 111.	2	transcript pages or readings of the
3	MR. GACHE: Before you take this,	3	transcript were discussed at our meeting on
4	because he's offering this as substantive	4	that Thursday.
5	evidence, correct, in the case in chief?	5	MR. GACHE: I would even be fine this
6	Well he's reading during this case. I	6	morning or to have done it over lunch. I
7	don't know what else it can be.	7	think now it's a little unfair.
8	THE COURT: You're offering it as	8	THE COURT: Well, pretrial order does
9	substantive evidence?	9	specifically say, and mine always has, that
10	MR. GACHE: So that's under the rule	10	you have to specify page and line
11	that you can read a deposition of a party,	11	designations and that if you don't, they're
12	is that what we're traveling on?	12	waived. So if that's what the trial order
13	THE COURT: I assume but I don't want	13	is, that's what the order is. No, wait
14	to say for sure.	14	until I'm finished. Now I'm sustaining that
15	MR. WEIDNER: Does your trial order	15	objection.
16	not require that he disclose to us in	16	What is it that we have to do to
17	advance excerpts of depositions that he's	17	correct our record when I sustain an
18	going to read in order that we're aware of	18	objection to evidence coming in on a case
19	them?	19	that I know is going to go on appeal?
20	THE COURT: Well, my long, standard	20	MR. GACHE: He needs to proffer it at
21	trial order does.	21	this point and after I hear the proffer, I
22	MS. KENEFIC: Yes, we have the	22	may withdraw my objection so I don't have
23	pretrial order, your Honor. That does	23	another problem on appeal potentially for
24	specifically state that and I did ask	24	you. So I'd like to hear it but, again, on
25	Mr. Weidner on Thursday when we met for the	25	the form of proffer.
	<u> </u>		<u> </u>
1	exchange of exhibits and I specifically	1	THE COURT: You may put your proffer
2	asked if he would be only introducing that	2	on the record.
3	exhibit for impeachment purposes only, and	3	MR. WEIDNER: Thank you, Your Honor.
4	he stated yes.	4	Page 111, Line 22.
5	MR. GACHE: If he's only using the	5	"Question: Okay, have you had a
6	deposition for impeachment, we're past	6	chance to examine the original note in the
7	that. My witness is already off the stand.	7	case?"
8	He's now into his case in chief.	8	"Answer: I have not seen the
9	That's why I asked about substantive	9	original note."
10	evidence as opposed to impeachment. He was	10	"Question: Have you had a chance to
11	supposed to have told us about that at	11	examine a copy of the originals?"
12	least in their meeting that they had when	12	"Answer: Yes."
13	they met and conferred prior to this trial.	13	"Question: When was the note
14	Otherwise I'm at a loss to be able to read	14	endorsed?"
15	additional sections. It's a violation of	15	"Answer: The blank endorsement, I
16	the Court's order.	16	do not know."
17	MR. WEIDNER: Your Honor, the Court	17	MR. GACHE: If that's all he's
18	required us to introduce the evidence, the	18	offering, Judge, I'll withdraw my objection
19	exhibits we'd be using. Both of us agreed	19	to violation of the pretrial order and
20	we would be using his deposition.	20	surprise and I don't have anything in
21	MS. KENEFIC: For impeachment purposes	21	response to that in terms of any additional
22	only, Your Honor. The pretrial order is	22	pages to read.
23	specific that if we were going to use	23	THE COURT: All right. The objection
24	transcripts for any other purpose than	24	is withdrawn and that will be admitted in
25	impeachment, then that had to be declared	25	the substantive portion of the defense
25	impodolinient, then that had to be declared	43	the substantive portion of the defense



143 141 1 reading of any of the deposition. Plus, 1 case. 2 did he ask to read, do you know, at the 2 MR. WEIDNER: Thank you, Your Honor. 3 conclusion of the depo? 3 Do you want the whole transcript? 4 MS. KENEFIC: I actually don't know if 4 MR. GACHE: Your Honor, it's read in, 5 that question was answered. 5 I don't think we need the pages. 6 MR. GACHE: The point is, you can't 6 THE COURT: You really don't as long 7 read the depo of a nonparty when she's 7 as it's part of the record. You've got a 8 available. 8 transcript. And you said that -- was it 9 MR. WEIDNER: Lack of prejudice, Your 9 for that one, any other witnesses for the 10 Honor, and just a sentence. 10 defense? 11 MR. WEIDNER: One more transcript, 11 THE COURT: Well, if the witness is 12 not unavailable, do you have anything to 12 Your Honor, a deposition. 13 say she is unavailable? 13 THE COURT: Same issue, same ruling? 14 MR. WEIDNER: I told Miss Kenefic I MR. GACHE: Well, Yvonne Ibarra is 14 was not going to call her. I did not 15 15 different because that one he couldn't have 16 anticipate until I looked at this. That's 16 given us because he only took it yesterday. 17 what I told her. 17 But let's get to the real issue. THE COURT: Okay. So I have to 18 18 The real issue is the witness was 19 sustain the objection that you can't read 19 not available. You can't read a nonparty 20 it in. I guess I'll let you proffer it in 2.0 witness's deposition unless she's 21 case the Second District says for some 21 unavailable under the rules. She was here reason maybe she was not available, 22 all morning and, in fact, he just excused 22 23 23 unavailable. her and let her go because I spoke to --24 MR. GACHE: By him dismissing her. 24 her counsel was here and said why did 25 THE COURT: Right. I guess 25 Mr. Weidner just excuse Yvonne and let her 142 144 1 go. If that's a ploy, he let her go and 1 technically that would be a point. So you then read her depo and I can't call her 2 2 can read it in as a proffer. MR. WEIDNER: I don't have the 3 back to get up on the stand, you can't do 3 4 that. Only a party can you do that for if 4 authority to dismiss. I communicated to 5 she's here at the case. 5 Counsel I didn't dismiss. 6 THE COURT: For future reference, just 6 I will read page 54, beginning at 7 so everybody knows, my policy is if 7 line 14. 8 somebody has been subpoenaed or called as a 8 "Question: Do you know why the 9 complaint did not have a note attached to witness in the case, one side doesn't let 9 10 the witness go without letting the Court 10 it?" "Answer: No, I don't." 11 know you're going to excuse the witness and 11 12 then the Court then asks the other side if 12 THE COURT: Were you talking about the 13 they were going to call that witness, and 13 original complaint or the amended 14 we do that specifically for this reason. 14 complaint, because my understanding it's 15 MR. GACHE: And whether here or not, different, the original one didn't have --15 16 he had an opportunity to talk to her on 16 MR. WEIDNER: Beginning at page 54. 17 cross. He had an opportunity to call her 17 "Did the copy that you reviewed of 18 on this case. That's the whole rules of 18 the original complaint have a note attached evidence. You can't use a deposition of a 19 19 to it." 20 nonparty when the witness is here. We 20 "Answer: No." 21 always -- the Court always must take live 21 "Question: Do you know why the complaint received did not have a note to testimony over deposition testimony, other 2.2 22 23 than unavailability. He hasn't established 23 24 she's unavailable. 24 And that began another series of 25 So we would absolutely object to the 25 questions.



145 1 1 defenses -- in the answer to affirmative THE COURT: All right. Anything else 2 defenses to our amended pleading. I don't 2 in the proffer? 3 know if you have a copy of that answer 3 MR. WEIDNER: We're going to find the 4 there but essentially there are ten 4 pretrial -- we drafted the pretrial between 5 affirmative defenses. 5 ourselves so it was not your standard 6 THE COURT: Could you tell me the date 6 pretrial order. I'll have it in just a 7 which it was filed? 7 minute here. I don't believe it limits it MR. GACHE: Yes, it was filed on 8 8 at all. 9 August 10, 2010. There was no evidence 9 MR. GACHE: I'm sure that's an 10 10 exercise we can go through because I whatsoever established by the defendant, 11 withdraw my objection. And then on this 11 other than Mr. Hassle did not receive in 12 his possession the default letter. That 12 one my argument has nothing to do with a 13 wouldn't be a defense. That would simply 13 pretrial, it has to do with rules of 14 be a denial of an allegation, let's say, of 14 evidence. ours that we sent him the default letter. 15 THE COURT: But it came in as 15 16 Then there was put into evidence 16 substantive evidence. 17 that there was no note attached to the 17 Any other witnesses for the defense? 18 original complaint. We've agreed with that 18 MR. WEIDNER: No, Your Honor. 19 and I have case law for you that indicates 19 THE COURT: Any other rebuttal 20 that once somebody amends their complaint, 2.0 witnesses for the plaintiff? 21 21 MR. GACHE: No. first complaint is out. It's no longer given any consideration whatsoever as if it 22 THE COURT: All right. Why don't you 22 23 never existed. And for that proposition, I 23 give your closing arguments. 24 have for you the case called Grayling 24 MR. WEIDNER: I want to renew my 25 Vereen, V-E-R-E-E-N, versus Alpha Realty. 25 motion for directed verdict now just to 146 148 This is a Fifth District case. What it 1 make sure the record is clear. 1 THE COURT: Defense renews. Are there says is we agree with Alpha on the second 2 2 3 any different arguments than what was 3 point that Vereen abandoned his negligent 4 previously given? 4 claim when he failed to include it in his 5 MR. WEIDNER: Your Honor, I was pretty 5 amended complaint. The amended complaint 6 lengthy in my argument. I would just like 6 did not express an intention to save an 7 to submit a written version of what I made 7 earlier pleading, supercedes your earlier 8 previously. 8 pleading. Generally, an amended complaint, 9 THE COURT: That's something you have 9 as opposed to an amendment to a complaint 10 here that you want to file? 10 that does not refer to the original 11 MR. WEIDNER: Yes, Your Honor. complaint supercedes the original 11 12 MR. GACHE: Are you serving that now? 12 complaint. Filing amended complaint 13 MR. WEIDNER: Yes. 13 abandons original complaint which no longer 14 MR. GACHE: Copy for us? 14 serves any purpose on the record. THE COURT: The Court may sustain 15 15 So any argument that the first 16 ruling on his motion for directed verdict 16 complaint somehow is operative, that there 17 that may be at the close of plaintiff's 17 was a loss note count in it or that it 18 case. That will be denied at this time. 18 didn't have a note attached to it, as long 19 Plaintiff may proceed to close. as it was properly done with the amended 19 20 MR. GACHE: Before we close, Judge, we 20 complaint, the previous original complaint 21 have the opportunity directed verdict 21 would be of no relevance to the Court. 2.2 motion as to the defense case. We would 22 Just to kind of belt and suspenders, 23 move for directed verdict on all of the 23 I have a Second District case for the Court 24 affirmative defenses raised by the 24 called Arthur versus Hillsborough County

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defendant to the answer in the affirmative

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Toll Free: 800.211.DEPO Facsimile: 813.221.0755

Board of Criminal Justice which holds the

Heari	ing Before Judge Williams		February 15, 2012
	149		151
1	same, that the filing of the amended	1	October 24 on defense motion amended.
2	complaint abandons the original complaint	2	MR. WEIDNER: Your Honor, we filed a
3	and it no longer has any effect.	3	second amended answer and affirmative
4	So with that said, that's all the	4	defense to plaintiff's first amended
5	evidence that came in from the defense	5	THE COURT: Docket shows September 29,
6	side. So that I say to the Court, if you	6	2011.
7	look at his answer in affirmative defenses,	7	MR. GACHE: I didn't have it but
8	it says here, number one, affirmative	8	that's okay. I'll deal with it. I'm sure
9	defense one, failed to comply with the	9	it's pretty much the same.
10	forbearance modification and other loan	10	Number one, capacity, I addressed
11	prevention servicing requirements. We	11	that issue already, Judge. Number two, the
12	didn't hear anything about that.	12	chief financial officer issue, again, no
13	Number two, plaintiff's claims are	13	evidence of that.
14	barred because the Court because we came	14	Number three, devoid of an
15	with unclean hands as a result of number	15	assignment of mortgage. As we know,
16	one, which we didn't hear anything on.	16	assignments of mortgage aren't necessary,
17	Number three, plaintiffs are barred	17	so as a matter of law you can make a
18	because we didn't plead capacity. Well,	18	decision on that.
19	that's a pleading issue, that's not a trial	19	Number four, the defendant questions
20	issue.	20	the voracity and authenticity of the
21	So I don't think anything that was	21	endorsement. Again, no evidence in the
22	not pled becomes an issue at trial. As far	22	defense side having to do with the
23	as capacity is concerned, all that means is	23	endorsement. There may have been argument,
24	they have to be of value to be an	24	which is not evidence. There may have been
25	established entity and they're challenging	25	some motions on it but he didn't call one
			150
1	that. It's a law.	1	witness to talk about the endorsements. He
2	Number four, barred because we	2	goes from four to seven, it looks like.
3	·	3	_
4	didn't comply with 660.227 which requires	4	Not a negotiable instrument, I think you ruled on that in his motion for directed
5	us to provide Florida's chief financial officer the full name of the trust. Again,	5	verdict.
6	no evidence to the contrary on that put out	6	Number eight, standing. I'd ask you
7	by the defendant, which would be his	7	to make a ruling as a matter of law that
8	burden. That's if, indeed, he's even	8	the plaintiff has standing since they
9	citing the law correctly there.	9	established they were the holder in
10	Affirmative defense five, barred	10	possession on the date of the filing of the
11	because the amended complaint is the void	11	action.
12	of assignment of mortgage. We know that	12	
13	assignments of mortgage are not required	13	Number nine, not authorized to bring this action by the owner and holder of the
14	for standing. So as a matter of law you	13	note. Again, this goes to their directed
15	can rule on a directed verdict on that	15	verdict issue that the owner would have to
16	issue.	16	be here or somehow the holder would have to
17	MR. WEIDNER: May I just interrupt. I	17	establish that the owner gave him
18	want to make sure that we're looking at the	18	permission. Again, anyone that walks into
19	right	19	this courtroom holding possession of the
20	MR. GACHE: Amended answer to amended	20	note who had it when they filed a suit is
21	complaint. Was there one since then?	21	allowed to enforce, that's what the Riggs
22	-	22	
23	MR. KRAL: September 2011.  MR. GACHE: Second amended affirmative	23	says, as long as you have a proper endorsement.
23	defense.	24	Number ten, presuit condition
25	THE COURT: There was a hearing	25	received. This is the notice issue.
Z5	THE COOKT. THEIR was a Healing	45	าองอเขอน. าาแจ เจ แทย ทบแบย เจจนิย.



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Really it's a mere denial but, again, that may be one that you will grant a directed verdict on and you may have to weigh the evidence on number ten and make a finding

And then that's all the affirmative defenses. So certainly everything other than number ten we'd ask that you make an issue of directed verdict on all of those defenses for lack of any evidence.

THE COURT: Thank you. Response? MR. WEIDNER: Your Honor, I'm ready to make my close.

THE COURT: You don't want to respond to his motion for directed verdict?

MR. WEIDNER: The directed verdict against defendant should be denied, each of the answers and affirmative defenses, as I've put it there, for legitimate issues at play. There are issues both fact and law, the issues of fact that I put in, the evidence in the deposition, the evidence of the witness, the evidence, the law that we'll argue is argued in our motion for directed verdict. So at this point in

assignment of the mortgage, and so I will deny the DV as to affirmative defense number three.

As to four, the affirmative defenses that the defendant -- affirmative questions of their voracity and authenticity of any possible endorsement, the defense argued that issue and presented limited testimony on that issue. So deny DV on affirmative defense four.

Affirmative defenses number six and seven, so then go to seven, that the note at issue is not a negotiable instrument, the Court has already made a finding. So grant DV as to affirmative defense seven.

Affirmative defense eight, that the plaintiff lacks standing, Court has already made that ruling that the plaintiff has standing to bring this action and so the Court will be granting affirmative defense eight.

And affirmative defense nine, it says that the plaintiff is barred because the plaintiff is not authorized to bring a suit as a holder of the note. The Court

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time, directed verdict against the defendant is inappropriate.

THE COURT: Thank you both. On the defendant's motion for directed verdict

MR. GACHE: Plaintiff.

THE COURT: I'm sorry. As to the plaintiff's motion for affirmative defense. As to affirmative defense number one, the Court finds that there has been no testimony, that there's not -- the defense does not have capacity and they didn't put on any witnesses to show that they did have capacity, I've made the ruling and they're a holder. So the motion for DV on number one is granted.

As to affirmative defense number two, the failure to comply with 660.27 and that the chief financial officer has to be provided information about the trust, there was no evidence brought forward by the defense in that issue so the Court will grant DV as to affirmative defense two.

As to affirmative defense number three, the defense, they brought up the 1 has already ruled on that issue. So the Court will grant DV on affirmative defense 2 3 nine as the Court found plaintiff here was 4 the holder of the note, a negotiable 5 instrument.

> As to affirmative defense ten, the Court denies the motion for DV as to affirmative defense ten. The plaintiff may present your --

MR. GACHE: The only one I missed was

THE COURT: The Court granted the motion for directed verdict on number two. You may proceed.

MR. GACHE: One other point that should be noted before I start my closing, just for record purposes on the admissions which you allowed and did not deem admitted, even though there was an untimely response, I just want the Court to also know that I did not bring to your attention that we filed timely a motion for extension of time to respond to those admissions.

There was never an order entered on that motion, but just to reinforce your ruling

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so that you know that we did something. I didn't raise it and tell you we had filed a motion for extension of time on those. I believe that would have told the time, but either way, you've ruled even without knowing there was a motion and I want you to know that there was in fact a motion filed.

THE COURT: Did you file the motion prior to expiration of your due date?

MR. GACHE: I believe so. I only have the docket sheet here. I don't have the notes with me, but I'm looking at the Court's docket and there is a motion for extension of time to respond to admissions.

Judge, with respect to plaintiff's case, I'll try to be brief. You've gone way over and above the call of duty today. Thank you so much for the time you've given us.

We believe that we have a very simple foreclosure matter here. We established through two servicers the continual holder status of the note all the way through to today's default. We put on

the witness from AHMSI who testified that they were the original plaintiff, who testified they had the note in their possession at the time that the lawsuit was

filed thus establishing standing.

We put on the AHMSI representative to establish the date of default being August of 2008. That there had been no payments made since July of '08. That this mortgager has resided in this property for going on four years now without having made a mortgage payment.

It's important to note, and in the Harvey case they made note of it, the borrower never got on the stand and said that he's not in default of this loan. Harvey makes a point of noting that for the Court. We put on the fact that the loan is in default. We put on how much it's in default. The records of the servicers are both in evidence.

I don't know if you're familiar with the Collaro decision. That's a decision that one servicer may not be able to comment on the records of another servicer. That's why we had AHMSI come first and then we had RCS come second, because although I think RCS should be able to testify about prior servicer's loans when they inherit those loans, we did it the safe way, we brought you two witnesses.

RCS testified to the judgment figures. The note and mortgage are both in evidence. There's no question about the signatures on the note and mortgage, although you denied the motion for directed verdict with respect to the signatures on the endorsement because you thought there was some, quote, limited testimony you thought you heard about that. Again, I beg to differ. I thought it was all argument by the lawyer, but let me read to you from the Harvey decision from last summer where they say here, the Fourth District says, "As to Harvey's argument regarding 'questionable signatures,' although Harvey argued this point in her motion for reconsideration, she failed to present any evidence below to support her contention that the signatures were fraudulent. Even

if Harvey could prove this, the dispute
would be between AHMAI and Deutsche Bank.
Importantly, Harvey has never denied that
she was in default as to her mortgage
payments."

What they're saying there is if there's an endorsement issue, it's between the person who sold you the note and the person who bought the note. It's not for the mortgagor's benefit. He doesn't get to come in and say: Because you guys didn't transfer the note properly, you can't sue me.

You didn't hear the mortgager say someone else has made demands on him. You haven't heard the mortgager say anyone else has sued him in four years. The issue is, is the note reliable, did it pass enough muster to get into evidence. It did and that's all that you have. Everything the plaintiff did went unrebutted.

The only issue left that has any merit at all is the fact that Mr. Hassell got up there and said: I didn't get the demand letter. Well, the law doesn't



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require you get the demand letter it 1 requires we send the demand letters. We 2 3 can't make sure that everyone gets it in 4 their hands. All they have to do is not 5 pick up their mail and we can never 6 foreclose the mortgages. 7 He was even more candid. He said: 8 My mail has been getting mixed up for 9 years. My neighbors get my mail. I get 10 their mail. Who knows where it went, but 11 there's no requirement in the mortgage for 12 certified mail return receipt or you would 13 have seen that as a defense. We would have been out of this case four years ago 14

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re-filing and re-demanding. So there's no issue about the demand letter. The fact that any borrower can get up there and say: I didn't get it, does not carry the date for you. You're the trier of fact, does it seem more likely than not that the demand letter was sent AHMSI testified in their records, that they had a copy of it in their records and that, in fact, it was sent.

And I asked Mr. Hassell: Do you

request for attorney's fees pursuant to our affidavits, the judgment grand total is 741,858.04 and for that we ask that you grant foreclosure and if I need any time for rebuttal, I'd like to save it for that, Judge.

THE COURT: Thank you. Defense closing.

MR. WEIDNER: I'll try to be brief. The fundament issue before the Court has to do with the original promissory note. The Second District Court of Appeal in the case of Ederer versus Fisher, it's 183 So.2d 39, asserted, and I quote, "There's no position -- presumption that the endorsements of a prior holder are genuine and when properly put at issue in the pleadings, the parties seeking to establish the status of holder of the order paper must prove the validity of those endorsements on which a status depends." I'd like to present that case to, Your Honor.

THE COURT: Yes, please.

MR. WEIDNER: Your Honor, counsel has quoted a number of cases and --

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have any reason to believe it wasn't sent? All he testified is he didn't get it. They put on no other evidence to indicate it wasn't mailed.

So at this point, Judge, we would ask that you grant the final judgment of foreclosure. We've got a proposed judgment here. I don't know if I need to go through the figures in my closing. I don't know that the figures are in dispute. We didn't hear any defense that they didn't get credit for proper payments, but the unpaid principal balance at this particular moment is \$537,055.69. The interest that's accrued from July of '08 through today is 160,466.63. We have a number of expenses and costs that were testified to by the two witnesses which brings the total to 720,567.07. And then we had property inspections and appraisals and hazard insurance for another 9,553.47. We have affidavits for attorney's fees. I don't know if that will be an issue with counsel.

We'll talk about that at some point.

But in the event you grant our

THE COURT: But do you have a copy for counsel? If you don't, you take this first and when you're finished looking at it, you can bring it up to me.

MR. WEIDNER: We're all familiar with the number of cases that are on there -Riggs, Harvey, Taylor versus Deutsche Bank. It is an important distinction to be made whether it's an owner that's in court pleading as an owner or whether in this case they're pleading the status of servicer.

This plaintiff has come into your courtroom asserting they're the servicer that asserts that they're an agent-ship for someone else. They haven't disclosed who the principal is. They've given you zero evidence that they have any authority to be here on behalf of the principal.

So the analysis then turns on the Uniform Commercial Code and whether or not just standing in the courtroom with an original note, albeit endorsed in blank, is enough to carry debt. Your Honor, it is not. It is not because, as I quoted



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earlier with Ederer, we shifted the burden on endorsement number one. Number two, I made argument about the negotiability of it.

It is not because of the Florida statute, Uniform Commercial Code, when the note is transferred, unless the entire note is transferred as their testimony was, we're just the servicer. You don't get all of the rights. You only get what the prior transferor had, and that's what we had.

So we've had no evidence at all of their right to be here suing the client and all they're relying on is that UCC definition.

We've introduced testimony of the defendant Ernie Hassell, he claims he didn't get the default letter. The default letter is a key and absolute element here. He testifies he didn't get it. We have testimony from the plaintiff, they assert that it did go through. Comes into creditability. You weigh these two that someone before you claims they didn't get it

the action. So the issue of owner is irrelevant. No one ever asked who the owner is. No one cares who the owner is when you get to trial.

In terms of a default letter, I've been over it. The evidence is we sent it. He put on no evidence that it wasn't sent. All he would have had to have done is prove that AHMSI never sent it and it would have carried the debt, but he didn't. He only put on his client to say: I didn't receive it. That's not good enough. I can't rebut that. I can't stop his client from getting up there saying he didn't receive it. There's nothing the plaintiff can do about that and we all know that we'd never get a foreclosure done if word got out that the borrower just has to get on the stand and say they never received it. That's all you have to do is send it.

This case from 1966, I didn't get a chance to read it in full, but in this case there was a real question about the endorsement and there was testimony in evidence about the endorsement, and this is

He also claims -- well, the record establishes that the complaint that was filed with the Court, there was no note period much less any endorsement on there. And I will submit to you that Feltus tells us you have to have the original note at least attached to it. You certainly have to have some evidence of when that endorsement appeared on there.

I've introduced the -- attempted to introduce the assignment which shows that they got rights in this document a year after when the lawsuit was filed. That's evidence that tends to support that they did not have the rights at the time they filed this lawsuit.

At this point in time we would ask for defense verdict and rest.

THE COURT: Rebuttal, close by the plaintiff, if any.

MR. GACHE: I think what I just heard him say is all we're relying on is the UCC. That is the law in Florida. The law in Florida is the holder brings the claim. The person in possession of the note brings

a 1965 note, purchased money where the person who built the house also took back a note and then sold it to someone else and they endorsed it to someone else and they tried to sue.

THE COURT: That's, under the law, considered a mortgage, isn't it?

MR. GACHE: It's a mortgage, I agree, but it's a 1966 case where there was a real issue about the endorsement. If he had put on any evidence whatsoever about the endorsement, if he would have done anything more than just argue, without evidence he just argued that the endorsement is questionable. Any lawyer can come in here and argue the endorsement is questionable. What is that put to the plaintiff? I got to go find the person that endorsed this note who may or may not exist anymore.

That's why the commercial paper exists the way it does. That's why the UCC says these signatures are presumed authentic and they're valid. And he has to at least put on some evidence by introduction, and I'm saying directly from



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Mr. Weidner's own papers in his motion in limine, the UCC, the comment to 3-308 says that presumed means until some evidence is introduced, that means in evidence.

Did you get any documents in evidence, did you get any testimony in evidence about the endorsement? Until some evidence is introduced which would support a finding that's an actual finding that the signature is forged or unauthorized, the plaintiff is not required to prove that it is valid. The defendant is, therefore, required to make some sufficient showing of the grounds for the denial. You can't just deny it. You got to have some grounds for the denial before the plaintiff is required to introduce evidence. That's his burden. He can't just say: I deny the existence of the endorsement.

Again, we would never get to the finish line in any foreclosure if that was the law. He would have a case on that citing the code in particular.

So we would ask, Judge, that you find for the plaintiff that he has not

request for relief.

defense is that the -- for the voracity and the authenticity of any possible

endorsement, and once again the Court's
 only testimony that they heard regarding
 endorsement was from the plaintiff's
 witness. So that went undecided. I
 understand I think that the defendant wants

the assignment to rebut the endorsement, however, there's no evidence to that effect in this case.

As to affirmative defense number ten, the Court, which still has pending before the Court, and that is the demand notice to the borrower, the Court has testimony from the plaintiff that the demand letter was sent to the address of 1426 75th Circle, St. Petersburg, Florida 33702. The Court has the testimony from Mr. Hassell that he did not receive the letter that was sent September 3, 2008. The Court finds that the requirement is not that the defendant received the letter. The requirement under the law is that under this contract that the plaintiff or the plaintiff's predecessor made with the

carried any of his burdens to warrant this mortgage or staying in this house any longer. We'd ask that you grant our

THE COURT: Thank you. The Court is going to look first at the affirmative defenses of everything and the first is regarding the assignment issue and that is a document that's not a requirement of -- is not in evidence but it's marked for ID only, and the defense would have asked that the Court find that because the assignment is dated after this lawsuit was filed that, in fact, would somehow indicate the endorsement was not valid.

The only testimony the Court had regarding the endorsement came from the plaintiff's witness who indicated under oath that the endorsement was on the original note when she saw the document and she said that that was before the date that the lawsuit was filed. The Court will rely upon that testimony. Of course that will be one of your issues for appeal.

The second issue of affirmative

170 defendant, the contract requires the

plaintiff to send a demand letter. It also

does not require the letter to be sent by certified mail, and the Court, as you know,

5 case law cannot insert additional

provisions into contracts so I can't
 require the plaintiff to have to send it by
 certified mail. I don't have that

obligation.

There was testimony by Mr. Hassell that on occasion his neighbors have gotten his mail and he's gotten their mail. So the Court finds that the plaintiff has met the burden to establish that they mailed it. I can't say for sure that it was received and Mr. Hassell has said that it was not received.

As to the plaintiff's case, motion to foreclose these three remaining affirmative defenses, the issue next is whether the plaintiff met their burden to establish that this was a negotiable instrument, this original note that's in evidence, and whether they as the servicer could bring that original note to the Court



for endorsement. And again, based upon the testimony the Court heard today from the plaintiff's two witnesses and based mainly on the Riggs case, which is a Fourth DCA and it is not a Second District Court opinion, it's not mine, his word, however it has some very similar qualities, in that case a mortgage loan servicing company brought the original mortgage note too, as did the plaintiff here, and that court found that the possession of that note was sufficient under the UCC to establish that it was a holder of the note and that it was entitled to enforce its terms. And this Court made the same finding and ruling out of a motion for directed verdict earlier today. The Court finds that the plaintiff, 

The Court finds that the plaintiff, because they had possession of this note, the Court finds that they had authority and were entitled to enforce it and the Court finds that it is a negotiable instrument and, of course, the Second District agrees and we'll probably have another trial.

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This case of Riggs also had balance

under Florida Statute 90902(8). And once again, the Riggs case also differentiates from the case of the BAC Funding blank endorsement which was a different situation. And so there is a differentiation between the BAC case and the Riggs case.

So this Court finds that the plaintiff has met the burden of proof in this case and that the plaintiff is entitled to a final judgment of foreclosure. The balance due is uncontroverted here. The plaintiff witness testified that and the defense did not testify that these figures were incorrect. So the Court will grant final judgment to the plaintiff in the amount -- and let me just -- can the defense -- is there an argument as to the amount of the attorney's fees in affidavit?

MR. WEIDNER: Absolutely, Your Honor. There's been no evidence of those attorney's fees in the prior testimony so we object to that.

THE COURT: I'll reserve on the issue

endorsement. So once again it's quite similar to the case at hand here today. The Court considered that and the Riggs versus Aurora Services case and they said, in fact, they said that Aurora's possession of the original note endorsed in blank was sufficient under Florida UCC to establish it was the lawful holder of the note and entitled to enforce those terms. It's very similar to our case. It is a blank endorsement.

I agree that the testimony uncontroverted that the blank endorsement bears no date. It frustrates the Court daily, and I will say daily in the six years I've been doing foreclosures, that there are no dates on these endorsements and it causes us thousands of hours of litigation time. The law doesn't require them to be dated. I wish I wrote the law. I don't. I'm not a legislature. I'm stuck with the way it is and it doesn't require the date, much to most of you in the legal field too.

The note is self-authenticating

of attorney's fees. I'll grant final
judgment of foreclosure. If you would
bring to the Court the proposed final
judgment, I would delete any amount of
attorney's fees and put a reservation of
jurisdiction for that and I will go ahead
and set the sale date. Would you confer of

and set the sale date. Would you confer on the proposed final judgment?

MR. GACHE: Here's the situation. I understand he's objecting to the affidavit of testimony which he has every right to do, and for that he's required to have an evidentiary hearing. With that said, I'd like to confer with my client what we'd like to do is submit to you a final judgment that doesn't include any reference to attorney's fees but all the other amounts will be in the judgment, and it'll reserve that you'll set the sale date. We may or may not ever pursue the attorney's

may or may not ever pursue the attorney's fees in the event the client wants to waive

it, but if I could get this to you by tomorrow, we could have a one of

tomorrow, we could have a one over here to

you. We'll pass it by Mr. Weidner first,

of course.

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           THE COURT: Just show Mr. Weidner.
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        Just make sure he doesn't object.
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           MR. GACHE: It's just going to be the
        same as this one. So if he has any
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        problems other than attorney's fees.
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           MR. WEIDNER: In this motion I'd like
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        to stay for appeal.
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           THE COURT: You'll have to file a
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        motion. I'll certainly have a hearing on
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        it if you want to do that.
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           MR. GACHE: I don't know if there's
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        any other business.
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           THE COURT: I'm hoping not because
        it's 4:30 and I've got another hearing
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        after this. What's this motion for
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        involuntary dismissal?
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           MR. GACHE: This is his directed
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        verdict.
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           THE COURT: I'll file it.
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           (Whereupon the trial concluded at 4:30
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        p.m.)
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          CERTIFICATE OF REPORTER
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    STATE OF FLORIDA)
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     I, Jennifer Sirois, certify that I was
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    the trial; and that the foregoing pages are a
    true and complete record of my stenographic
    notes taken during said trial.
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    parties, nor am I a relative or employee of any
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     Dated this 1st day of March, 2012.
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    JENNIFER SIROIS
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    Notary Public
    State of Florida at Large
    My Commission Number: EE131960
    Expires: September 19, 2015
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